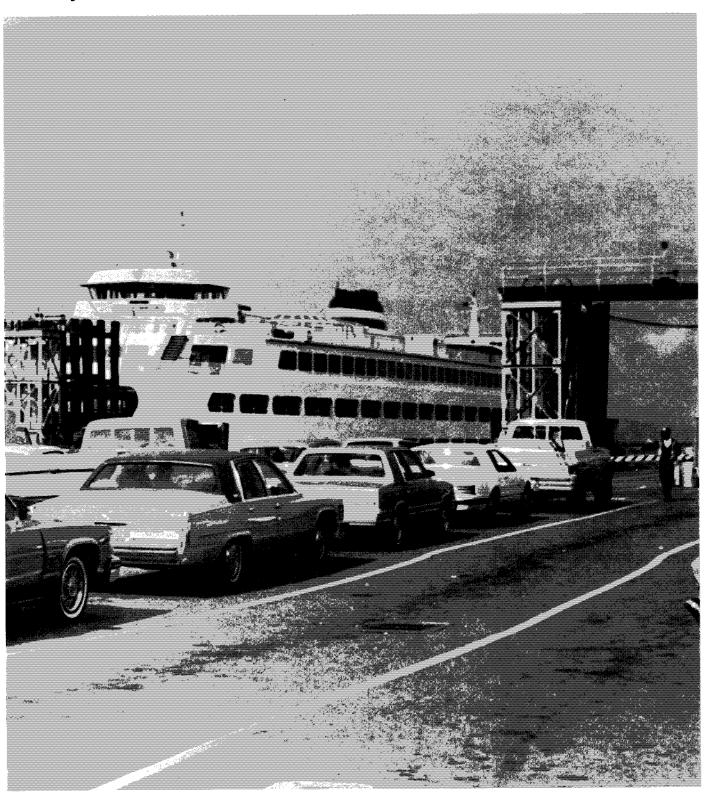


Some Critical Aspects of Ferry Planning

February 1982



On the cover, cars are shown waiting to board the ferry "Walla Walla" in downtown Seattle, WA.

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Some Critical Aspects of Ferry Planning

Final Report—Phase II February 1982

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EXECUTIVE SUMMARY

Introduction

Water, man's original vehicular transportation mode, has not received the focused attention of planners which has been accorded other intra-urban forms: highway, rail transit, and bus transit. In an age where construction of land-based transportation facilities in urban areas is difficult at best, and impossible at worst, it is time to re-examine the waterborne mode as a viable urban transportation option for those urban areas located on or around navigable waterways.

Ferry service plays a major role in urban transportation systems in New York, San Francisco, Seattle, Vancouver, and elsewhere. However, when planners seek to rationally investigate the waterborne option, they are met with a lack of basic information, data, and methodologies for such consideration. This, then, is the focus of the current research: to provide planners with the tools and information needed to rationally analyze the waterborne option as a viable urban transportation alternative.

Economic Analysis

In order to properly address economic issues, a comprehensive survey of ferry operators was conducted to establish a reasonable data base for cost analysis. The systems which responded were:

- · Alaska Marine Highway
- · British Columbia Ferry Corp.
- · Cape May Lewis Ferry
- · Golden Gate Ferries
- · Orient Port New London Ferry
- · Port Jefferson Bridgeport Ferry
- Quebec Ferry Co.Staten Island Ferry
- · Washington State Ferries

The basic data obtained is shown in Tables E1 and E2.

The analysis of costs was broken down by vessel type, and concentrated on the comparative economics of high-speed vessels vs. conventional ferry vessels.

The economic analysis of a ferry system must consider the following elements:

> Capital Costs: <u>Vessels</u> - purchase and parts inventory

Terminals land acquisition, harbor dredging, design, construc-

tion, parking fa access features, etc. facilities,

Operating Costs: Fixed Annual Costs - capital recovery,

insurance, admin-

istration

Variable Costs -Vessels (crew, fuel,

maint.)

Terminals (support staff, utilities, mainte-

nance)

SELECTED ANNUAL OPERATIONAL CHARACTERISTICS
OF EXISTING FERRY SYSTEMS

System Name 1. Alaska Marine Highway 2. British Columbia Ferry (2) 3. Cape May-Lewes	lame arine		Total	Vessel	Approx.	,	Number	No. of pass. (in	No. of
	arine	operating Costs (\$)	Vessel Miles Operated	Operated	Route Length (Miles)	Number of Vessels	of Termi- nals	thousands (Millions)	pass Miles
	inmhia.	37,983,484	570,262	38,017	Varies	6	27	294.1	85.8
	(1.08,965,869	NA	NA	Varies	25	24	11,423.4	314.8
Ferry	/-Lewes	3,422,000	000'99	4,125	17	4	7	710.0	12.1
4. Golden Gate Ferries	ate	6,190,235	85,500	3,053	13	4	က	1,117.5	14.5
5. Orient Point - New London (3)	oint - don (3)	1,811,599	81,920	10,240	16	က	. 2	257.1	4.1
6. Port Jefferson- Bridgeport (3)	erson- rt (3)	759,735	16,672	2,084	16	~	2	112.4	1.8
7. Quebec Ferry Company (2)	erry (2)	13,217,605	150,000	10,000	Varies	15	11	2,401.2	9.6
8. Staten Island Ferry	land	22,880,320	174,920	12,500	5	5	2	18,016.0	90.1
9. Washington State Ferries	on State	55,051,000	923,000	51,280	Varies	19 (4)	22	18,100.0	139.0
10. Jetfoil Test Ser- vice-Puget Sound	est Ser- et Sound	424,008	3,872	1	Varies	H	ı	61,876.0	169.0

TABLE E1 (continued)

SELECTED ANNUAL OPERATIONAL CHARACTERISTICS OF
EXISTING FERRY SYSTEMS (1)

TABLE E2 1980 OPERATING COSTS FOR SELECTED FERRY SYSTEMS

Systems	Cape May- Lewes	Golden Gate Ferries (4)	Alaska Marine Highway	Quebec Ferry Company (14)	British Columbia Ferry Corp. (14)
TOTAL EMPLOYEES	57	115	718	503	2645
Vessel Crew Management Support	40 6 11	100 5 10	638 28 52	399 38 66	1 1 1
FOTAL OPERATING COSTS	3,422,000	6,190,235	37,983,484	13,217,605	116,805,372
Vessel Related - Fuel & Oil - Crew Payroll - Insurance	2,119,000 752,000 742,000 437,000	2,583,253 1,232,649 1,004,574 161,398	34,120,184 4,601,500 22,527,500 1,394,400	8,410,757 1,469,783 3,009,629 327,594	109,659,530 12,103,783 56,207,472
- Maintenaince - Depreciation - Interest - Other	188,000	142,012 - 42,620	5,596,784	1,587,537 -1,931,214 85,000	7,355,505 20,270,582 879,644 -
Terminal Related - Support Payroll - Rent - Maintenance - Utilities - Other	738,000 500,000 138,000 88,000(1)	1,484,546 693,467 92,945 60,630 81,290 81,290 117.930(6)	2,356,900	3,016,785 2,928,641 - 88,144	7,582,908(11)
Management	199,000(2)	895,832	1,506,400	1,415,006	$3,449,166^{(12)}$
• Marketing	49,000	•	000'92		1,996,453 ⁽¹³⁾
· Other	317,000(3)	1,029,289 ⁽⁷⁾	1 1	6,950,791(8) 37,674(9)	1 1

1980 OPERATING COSTS FOR SELECTED FERRY SYSTEMS

Orient Point - New London (16)	NA	1 1 1	1,811,599	376,005 598,677	245,471 203,015 - 96,777	56,108	235,546
Bridgeport - Port Jefferson (16)	NA	1 1 1	759,735	491,238 58,713 222,103	136,199 12,584 - 61,639	96,143 - - - -	172,354
Staten Island Ferry (15)	576	493 34 49	26,700,000	NA 5,300,000 17,300,000	803,000	NA 	N A -
Washington State Ferries	1250	1 1 1	55,051,000	44,076,200 10,603,000 26,403,300 512,800	5,287,700	8,929,800 6,126,700 174,600 2,063,500 565,000	1,773,000
Systems Category	TOTAL EMPLOYEES	Vessel CresManagementSupport	TOTAL OPERATING COSTS	Vessel RelatedFuel & OilCrew PayrollInsurance	- Maintenance - Depreciation - Interest - Other	 Terminal Related Support Payroll Rent Maintenance Utilities Other 	ManagementMarketingOther

For the vessel types described in Table E3, capital costs are described in Table E4. Table E5 summarized the typical hourly operating costs for these vessels, while Figure E1 shows a more relevant figure, variable operating costs per seat-mile of service delievered.

TABLE E3
IDENTIFICATION CODES FOR VESSEL TYPES
UTILIZED IN ANALYSIS

IDENTIFICATION CODE	VESSEL NAME AND TYPE ⁽¹⁾
A B	Vancouver SEABUS - Passenger Only (Conventional) CAPE MAY - LEWES FERRY M.V. New Delaware - Passenger/AUTO (Conventional)
C	Golden Gate Ferry - Passenger (Semi-Planning) Staten Island Ferry, Andrew J. Barberi - Passenger
D .	Only (Conventional)
E	Washington State Superferries - Passenger/Auto (Conventional)
F	Boeing Jetfoil - Passenger Only (Hydrofoil)
G	HM.2 Mark III - Passenger Only (Surface Effect Ship)
H	Bell Halter SES - Passenger Only (Surface Effect Ship)
I	Highspeed Catamaran - Passenger Only
J	Air Cushion Vehicle Al-30 - Passenger Only

(1) Refer to Appendix V for Operating details

TABLE E4
SUMMARY OF CAPITAL COSTS FOR
INDIVIDUAL VESSEL TYPES

VESSEL TYPE	INITIAL VESSEL PRICE (VP) \$	SERVICE LIFE (SLV) YEARS	ANNUAL COST (CV) OF VESSEL (\$/YEAR)
A B C D E F G H I J	5,700,000 11,800,000 10,900,000 17,000,000 17,000,000 14,000,000 1,320,000 4,870,000 3,200,000 5,780,000	25 25 25 25 25 20 20 20 20 20 20	910,860 1,885,640 1,741,820 2,716,600 2,716,600 2,165,800 204,204 753,389 495,040 894,166

TABLE E4
SUMMARY OF TYPICAL HOURLY
OPERATING COSTS FOR VARIOUS VESSEL TYPES
(\$/hour)

Vessel	Crew Cost	Fuel Cost	Maintenance	Vessel Hourly Operating Cost (VHOC)
Type	(CC)	(FC) ⁽¹⁾	Cost (MC)	
A	59.92	75	50	187.25
B	136.17	100	45	281.17
C	143.76	642	125	910.76
D	245.22	300	69	614.22
E	170.13	250	41	461.13
F	71.37	540	219	830.37
G	35.15	35	31	101.15
H	61.11	176	75	312.11
I	79.80	540	75	694.80
J	35.15	262	50	347.15

(1) Fuel Cost based on average price of \$1/gallon

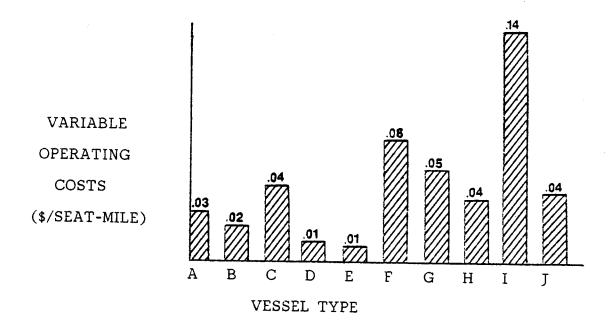


FIGURE E1

VARIABLE OPERATING COSTS PER SEAT

MILE FOR VARIOUS VESSEL TYPES

A full procedure using these and other cost elements is described in the main report for analyzing ferry options. Key case comparisons are made between high-speed and conventional vessels with one critical conclusion: Although the unit costs of high-speed ferry operation, even per seat-mile of service provided, are consistently higher than those for convential ferries, the benefits of requiring fewer vessels (and, therefore, fewer crews) can outweigh this, i.e., high-speed vessels CAN be more economic in any given situation.

Ferry User Characteristics

The establishment of a comprehensive information base concerning users of ferry services serves two critical purposes:

- identifying critical user, service, and related characteristics and trends which influence ferry use
- · providing a data base for calibration of ferry demand models

The second year research effort included a) an on-board survey of Staten Island Ferry riders in NYC, b) a home-based mail interview of Staten Island residents concerning their use of the ferry and alternative modes, and c) review of surveys conducted in Seattle and San Francisco concerning ferry users.

Table E5 gives basic ferry user profiles, which are reasonably similar for the three systems studied. Note that amenities on the Staten Island Ferry are not of as high quality as the other two systems, a factor which does influence these characteristics somewhat.

TABLE E5

SOME BASIC COMPARISONS AMONG FERRY RIDERS OF THREE SYSTEMS

Characteristic	Staten	Golden	Washington
	Island	Gate	State
Percent Male-Female Average Age (Years) Average Household Income (\$/Yr.) % Work Trips in Peak Average Round-Trip Freq. (Trips/Week) Principal Access Mode	54 - 46	68 - 32	63 - 37
	36.8	32.8	38.5
	30,375	31,200	26,865
	96.6	100	93.0
	4.9	4.3	4.7
	Rail, Bus	Auto	Auto
	(63%)	(53%)	(86.8%)

Figures E2 and E3 illustrate the modal split impact of gender and household income on Staten Island commuters. Ferry use is strongly influenced by income, as the fare on the Staten Island Ferry is quite low (25¢ per round trip). Females more strongly choose the express bus mode which offers greater comfort and security.

Modal choice of Staten Island commuters was further examined with respect to the impact of 5 key factors:

- travel time
- travel cost
- · convenience
- comfort
- special qualities of waterborne mode

Of key interest was user response to the last category. Figure E4 illustrates the relative impact of these characteristics on Staten Island commuters, and clearly shows that the "special enjoyment of a waterborne mode" was <u>NOT</u> an influenced factor. This, however, does not agree with an earlier study of the Golden Gate Ferry, which showed this factor to be quite important, as seen in Table E6.

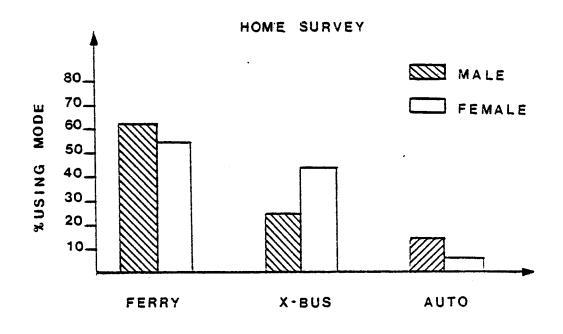


FIGURE E2

MODE USAGE BY GENDER: STATEN ISLAND

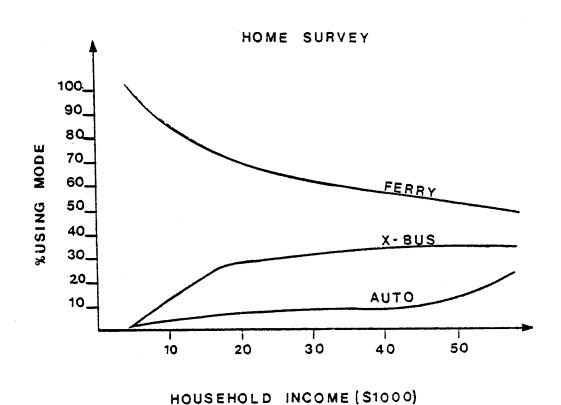


FIGURE E3

MODE USAGE BY INCOME: STATEN ISLAND

RANKING OF MODE CHOICE FACTORS FROM TWO FERRY SYSTEMS

TABLE E6

	Staten Island Ferry	Golden Gate Ferry
Most Important Factor	Cost	Comfort
2nd Factor	Convenience	Special Enjoyment
3rd Factor	Time	Convenience
4th Factor	Comfort	Time
5th Factor	Special Enjoyment	Cost

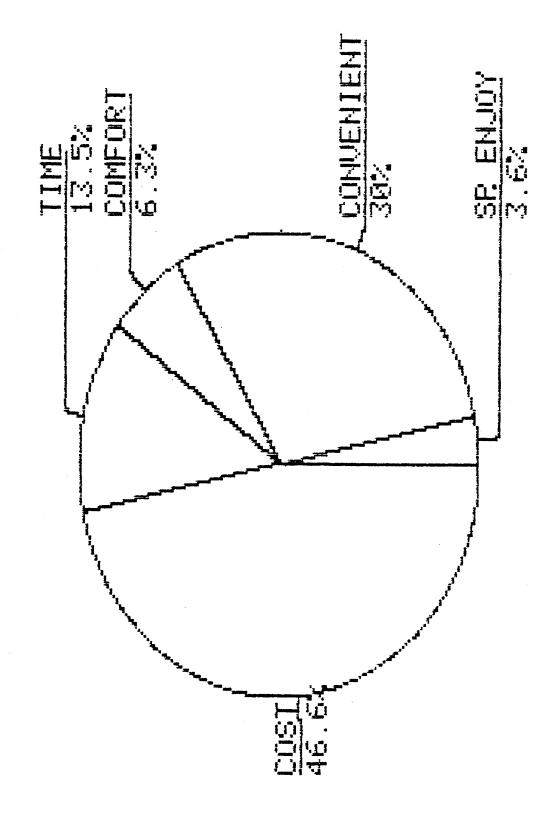
It should be noted, however, that the Golden Gate Ferry offers a premium-type service, with modern vessels providing high-speed services and high-quality amenities (including bar) which undoubtedly influence this factor.

The critical conclusion of these surveys are that commuters react to the specific characteristics of the particular ferry service being offered, just as they do with other urban modes. There is no built-in bias either for or against the waterborne mode which would affect its viability.

Demand Forecasting

A LOGIT-type demand forecasting model was calibrated based upon the Staten Island Ferry network. The modeling approach was one of modal split forecasting, with Staten Island presenting a unique case study with three principal modal alternatives.

RAMKING OF TRAVEL CHARACTERISTICS



RANKING OF IMPORTANCE OF TRAVEL CHARACTERISTICS - BASED ON STATEN ISLAND FERRY RIDERSHIP SURVEY FIGURE E4

The calibration utilized the individual trip information generated from the Staten Island home mail-back questionnaire. Two-thirds of the data was utilized for direct calibration of the model, while the remaining third was withheld for validation.

The calibrated model is of the following form:

$$p(i) = \frac{e^{-du(i)}}{\sum_{i=1}^{3} e^{-du(i)}}$$

where: mode 1 = ferry

 $du(1) = 8.345\hat{5} COST(1) + 42.0395 TM(1) - 0.4511 TMREL(1)$

mode 2 = express bus du(2) = 0.2570 COST(2) + .21.0460 max(2)

du(2) = 8.3578 COST(2) + 21.9460 TM(2) + 8.3969

mode 3 = auto

du(3) = 8.1984 COST(3) + 19.1350 TM(3) + 14.0792

The variables utilized in the disutility expressions are defined below, together with the range of values and the average value of each found in the data base.

TABLE E7
VARIABLES USED IN CALIBRATION

VARIABLE	AVG. DATA VALUE	RANGE OF VALUES
$COST = \frac{\text{total trip cost ($^{\circ}$)}}{\text{household income ($1000)}}$	8.23	0.00 - 80.00
$TM = \frac{\text{time on principal mode (min.)}}{\text{total trip time (min.)}}$	0.49	0.09 - 0.98
TMREL = user perception of schedule reliability from survey (1=poor, 5=very good)	3.13	1.00 - 5.00

The model addresses the three principal modes for commuting from Staten Island to lower Manhattan: ferry, express bus, and auto. Despite the fact that there are numerous potential access modes and routes to each of the three principal modes, trips were categorized only by the principal mode. Thus, anyone using the ferry as a basic mode was placed in the same group. The fact was ignored that autos, local buses, the Staten Island Rapid Transit, and walking are all modes used to access the ferry, although specifics of access times were not. This greatly simplified the model, avoiding the analysis of over 20 separate model combinations, and is consistent with extant usage of the model.

The model passes the first critical test of validity since it displays the following reasonable trends:

- 1. As trip cost increases as a proportion of income, the disutility also increases, and the probability of choosing the mode in question decreases. Thus, the more expensive the mode, the less the chance of choosing it for a particular trip will be (all other parameters remaining unchanged).
- 2. The time variable is interesting, as a positive calibration coefficient would be expected under certain scenarios, and negative coefficient under others. The model herein is consistent with a situation in which access times are held constant. In this case, a decrease in travel time on the principal mode will lead to a decrease in the TM variable, and the probability of selecting the mode would increase.
- 3. TMREL is a rating of user's perception of the time a schedule reliability of the ferry (1=poor, 5=very good). This rating was obtained from the questionnaires. The negative coefficient is reasonable: as the reliability rating increases, disutility decreases, and the probability of using the mode increases.

The validation of the model proved quite accurate, with 91.6% of individual trip records being correctly predicted.

Some Critical Aspects of Ferry Planning

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CHAPTER 1

INTRODUCTION AND BACKGROUND

Introduction

Water was man's first vehicular transportation mode. Historic evidence suggests that crude barge-type vessels were used to transport goods and individuals long before the invention of the wheel made over-land, vehicle-aided transportation feasible. From Ancient Egypt, for whom the Nile was a lifeline, to the 13 American Colonies, developing along the shipping ways of the Atlantic Coastline, nations have used water as a primary bloodstream, and have been shaped and molded by its influence.

In an age in which land transportation modes have become dominant for urban travel, the waterborne option has received little attention from urban and transportation planners. The 1950's and early 1960's saw the technology of vehicle's and highways advance rapidly, as well as the economic climate for vehicle ownership. With the advance of the automobile came the rapid cultivation of suburbia, and even sharper increases in auto use. During this period, engineers responded with better and more efficient highway designs, and complex control systems for urban street networks.

In the early and mid-1960's, as urban congestion became more and more unmanageable, many cities turned to rail transit systems as a solution to urban transport problems. Thus, San Francisco, Philadelphia, Atlanta, Baltimore, Los Angeles and other cities planned and/or implemented major rail transit facilities, beginning a process which still continues today in most of these cities. In New York, Boston, and Chicago, major expansions of existing systems were planned.

By the mid-1970's, the huge capital and operating costs of these systems slowed the movement to major rail facility construction, and gave way to a brief flurry of interest in "light rail" systems (trolleys) and finally to a new planning concept: Transportation Systems Management (TSM). TSM is a battery of techniques aimed at improving the efficiency with which existing facilites are used through low-capital improvements. Most focus on increasing vehicle occupancy, and car-pool, van-pool, and novel bus services have resulted. Bus lanes, express buses, and similar services have attempted to increase bus usage. Park-and-ride programs attempt to get motorists to leave their vehicles outside the city center, completing their trip on transit.

All of these phases have been greatly influenced by government policy. The highway building of the 1950's and 60's fostered by the Federal-Aid Highway Act of 1956, which authorized the Interstate System and initiated the Highway Trust Fund. The 1964 Urban Mass Transit Assistance Act and subsequent legislation spurred the development of rail and bus systems. Recent government policies have required the incorporation of TSM concepts in ongoing transportation planning efforts (required of all urban areas with a population over 50,000).

The focus of all of these policies, however, has been land-based transportation. At the same time, many of our most congested cities are located adjacent to or around navigable waterways: New York, Boston, San Francisco, Seattle, New Orleans, Balitmore, etc. National policy, however, has been slow in responding to the opportunities of waterborne transit. In San Francisco, three high-speed vessels and a new terminal facility were subsidized by UMTA in the first formal

recognition of the ferry as a transit mode. Two new vessels for the Staten Island Ferry (the first placed in operation in Oct. 1981) were similarly subsidized. In both cases, however, the ferries were required to be of the passenger-only type. Vehicle-carrying ferries have, to date, been excluded from UMTA capital and operating subsidy programs. This leaves such systems as Seattle, which operate primarily vehicle-carrying ferries without access to standard transit aid programs.

Despite the lack of support, there are today over 600 ferry operators in the U.S. and Canada, ranging from small operations of 8 to 16-vehicle ferries across narrow waterways, to massive public operations, such as those in New York, Seattle, Vancouver, and others. Two hundred of these are in the United States, with 190 privately owned and operated. Twenty, including the Staten Island Ferry, however, carry almost 90% of the users of such services.

In October of 1978, these operators joined together to form the International Marine Transit Association (IMTA), and convened for their first annual meeting in Seattle. The organization has succeeded in bringing together operators, vessel manufacturers, government officials, and university researchers, to discuss their mutual problems and concerns. Subsequent meetings in Halifax (1979), and New Orleans (1980), and Copenhagen (1981) have resulted in increased attendance and interest. Planners, however, have been conspicuously absent at these meetings, as has been the serious consideration of waterborne alternatives to the solution of urban transportation problems.

This three-year effort has had one primary goal: to place the waterborne alternative visibly before transportation planners, and to provide the tools and information needed by such planners to rationally consider the waterborne alternative.

Urban ferry services are no longer a negligible part of the urban transportation scene in many cities. Over the past decade, it has become increasingly difficult to construct new land transportation facilities in urban areas. Environmental, social, and economic considerations have slowed the development of land transportation facilities to a near halt. Where urban areas are located on or near navigable waterways, the potential of waterborne services is becoming an alternative which is increasingly attractive.

Evidence of this is clear: cities like New York, San Francisco, Seattle, and Vancouver have active ferry services and are actively seeking to expand them. In New York City, the Staten Island Ferry has experienced annual increases in ridership of over 1,000,000 passengers in each of the past two years.

Furthermore, several new and/or expanded facilities are being discussed, including:

- new or increased ferry service across Long Island Sound, an alternative to building a bridge
- ferry service between Roosevelt Island and Manhattan
- "express" waterborne service in Manhattan along the East and Hudson Rivers
- ferry service to Gateway National Park
- ferry service from the New Jersey shore to Manhattan

- renewed ferry service from Brooklyn to Manhattan
- ferry service from additional locations on Staten Island to Manhattan.

Consider further that during a recent Long Island Railroad strike, several groups of Long Island businessmen banded together, hiring fishing "party boats" to take them to and from Manhattan each day.

In San Francisco, a new ferry service was initiated from Lark-spur to downtown San Francisco, with 80% UMTA capital funding -the first formal recognition by the government that ferries can and do
constitute urban transit. The service was viewed as an alternative to
the construction of an additional cross-bay bridge.

In Vancouver, a small but significant service was initiated -SEABUS. This uniquely designed system combines conventional vessel
and transit vehicle characteristics to form a most efficient operating
system. The success of the service has pressed its capacity, and
additional ridership generation -- through the construction of park 'n
ride and other facilities -- has been suspended while service expansion is considered.

The British-Columbia Ferry Corporation, which operates an extensive system of routes between the Island of Vancouver and the British Columbia mainland has experienced drastic ridership increases in the past few years, and forecasts a doubling of demand by 1990. BC Ferry is now grappling with the problem of planning services for this massive increase.

In Seattle, six new ferries are being constructed for the Washington State Ferry System, while the operator copes with expanding demand and an old and insufficient fleet to service it.

As witnessed by the operators in each of these cases, service expansion is greatly retarded by the lack of planning tools for use in establishing the many parameters needed to size and cost estimate the service, or even to predict the demand that the service will generate. As waterborne services take on an increasingly important role in many urban areas, it is critical that such services be planned, designed, and operated in a coordinated fashion. Rather than an isolated facility, a ferry service must coordinate with, and enhance, the overall urban transportation system, of which it is just a single component.

Project Goals and Objectives

The primary goal of this three-year effort has been cited previously: to provide a basic planning document to assist in the planning, design, and opeartion of waterborne transportation services. Accordingly, the following specific objectives of the overall effort have been delineated.

- to synthesize available material on the planning, functional design, and operation of waterborne transit services in a useful and cohesive informational document on the subject;
- to develop a framework for coordinated planning of waterborne transit services in total system context;
- to develop guidelines for the functional design of vessels, terminals, and interfaces as a coordinated system for passenger flow;
- to develop operational guidelines and information on constraints affecting waterborne transit services; and
- 5) to prepare a comprehensive manual on the results of objectives 1-4 in a form useful to transportation planners and designers who may seriously consider waterborne transit alternatives in the future.

The study has, from the beginning, been organized as a three-year effort. This report details the analyses and findings of $\underline{\text{Year 2}}$ of this research.

Background: Year 1 Results

Before presenting the detailed results of the Year 2 effort, it is useful to briefly review the results of the first year of the study, to provide a framework and context for this report.

The <u>first year</u> effort culminated in the submission of a Final Report to the Maritime Administration in July of 1980. The report has received much interest among planners and ferry operators, and over 40 requests for the report have been received and processed. Three papers were presented at the Transportation Research Board Annual Meeting in January of 1981, and will be published this year. Another paper was presented by special invitation to the IMTA Conference in New Orleans in October 1980.

The first year report deals with three critical issues:

- the operating and fiscal contexts in which ferry services can feasibly operate, and the character of service which they can provide.
- vessel technology: available and developing technological developments and their utility to urban ferry operations, and impact on service feasibility.
- the functional planning and design of terminal and other landside support facilities needed to make ferry services viable.

Each yielded fascinating insights into the potentials and problems facing the planner, designer, and operator who wishes to expand or initiate new ferry services. While the complete results of these analyses cannot be recounted here, some brief points might be made in an illustrative vein.

A. The Role and Context of Ferry Services in Transportation Systems

The context in which ferry services may operate is broad and Services may form virtual extensions of highway systems. In such cases (BC Ferry, Washington State Ferries, others), the predominant use is by passengers bringing vehicles with them on the Such systems are usually involved in financing mechanisms which emphasize the vehicular role, through the use of road user taxes and similar measures. Services may form critical links in a transit network, such as in New York City and Vancouver (SEABUS). In these cases, predominant usage is from "walk-on" passengers, most arriving by other transit services. In Vancouver, the system is financed as an integral part of the transit system. Ferry services may be integrated into an overall system, or may be relatively isolated; in larger systems, the ferry system itself may form a regional transportation network. Longer routes may serve a vital goods movement use as well as passenger demand.

B. <u>Vessel Technology and Capability</u>

If the examination of the role of ferry systems yields a view of a broadly applicable and flexible mode, study of available vessel technology further strengthens this view. The development of vessels has advanced far beyond the technology generally associated with ferry services in this country. Rapid advances have been made in the areas of propulsion systems, control systems, and hull design which permit the construction of vessels for virtually any purpose imaginable, and certainly for any of the types of services which might be offered by ferry operators. Much of the "new" technologies are

hardly new at all. Hydrofoils have been built and tested since the early 1960's. A small 24-seat hydrofoil was operated for two years between the World's Fair Marina of Flushing Bay and downtown Manhattan during the 1964-65 World's Fair. Though uneconomic, the demonstration was operationally successful. Hydrofoils have developed to the point where vessels carrying up to 500 passengers can be safely operated at speeds of 60 knots or more. Similarly, air cushion vehicles were safely demonstrated in the early 1960's in San Francisco, New York, and elsewhere. Today, European ACV's safely carry maximum loads of 600 passengers and 60 vehicles, again at speeds of over 60 knots. ACV's of this size have been tested at speeds of up to 85 knots successfully, although none yet operate in service at such elevated speeds. The continuing development of gas turbine engines, waterjet propulsion systems, semi- and full-planing hulls, cycloidal propellers and other developments promises to provide vessels capable of higher speeds, higher payloads, and safer, more maneuverable operation.

With so much technology available, the first-year study sought to identify reasons for its non-use in the United States. Three main issues were established:

- Questions regarding the safety of operating high-speed vessels in congested waterways, or those in which debris is prevalent;
- Legal restrictions to operation of passenger ferries on foreign-built hulls; and
- 3) High fuel consumption associated with high-speed vessel operation.

The safety issue is a complicated one, involving operating regulations and legitimate fears. It must be pointed out, however, that highspeed vessels have operated with outstanding safety records in congested waterways throughout the world. Hong Kong Harbor is a primary example in which virtually every type of ferry vessel, both high-speed and conventional, operate frequently in a harbor congested by commercial vessels, junks, and sand-pans. Radar systems have been developed to allow hydrofoils to operate safely at night, when many unlit smaller vessels litter the harbor. ACV's have been safely tested in several congested U.S. harbors (San Francisco, New York, Boston, others). Hydrofoil service to Victoria, British Columbia from Seattle, and to Toronto over the Great Lakes are operating and have operated with unblemished safety records. While speed is clearly a safety issue, there is ample evidence to suggest that safe operation of advanced vessels in congested harbors and waterways is indeed possible.

Fuel consumption is another complex issue. Most standard analyses, however, compare fuel consumption rates of high-speed and conventional vessels on a gallons per vessel-hour basis. This ignores the impact of speed, which produces more trips, and provides more passenger-miles of service in an hour. More important is the comparison of fuel consumption rates per passenger-mile, which must consider vessel capacity and the speed of operation. Such comparisons display far less difference in fuel efficiency between high-speed and conventional vessels than does a vessel-hour analysis. Chapter 2 of this report examines this issue in great detail, and illustrates techniques for addressing the issue.

Clearly, there is a great potential for more effective use of advanced vessel technology to enhance the attractiveness of U.S. ferry services and potential services.

C. Ferry Terminal Design

The third aspect of the Year 1 effort was in the area of ferry terminal design. Here again, it was found that many available design procedures and standards commonly used in developing other types of terminals, are not properly implemented in most ferry terminals. Specific procedures and guidelines were developed for ferry terminals using available techniques for pedestrian design and traffic engineer-The ferry terminal presents unique problems in ticketing, sorting and holding vehicles for multiple route and multiple destination services, overflows due to late ferries, batch discharging of vehicles and passengers, and numerous others. A conspicuous example of the proper use of traditional pedestrian and transit design principles is the SEABUS terminals in Vancouver, designed for efficient passenger flow from vessels to connecting buses. The design was carefully integrated with the design of the vessel superstructure to allow for rapid loading and unloading, and to minimize the vessel turn-around time in the dock.

CHAPTER 2

ECONOMIC CHARACTERISTICS AND ANALYSIS TECHNIQUES FOR FERRY SYSTEM OPERATIONS

The economic viability of a new ferry system, much like that of any transportation service, must be adequately assessed during the early stages of the planning process.

The purpose of this chapter is to provide the planner and/or ferry operator with a set of analysis techniques and procedures for determining the economic consequences of initiating new or expanded ferry service.

In order to develop these economic analysis techniques for application to the waterborne mode of transportation, it was necessary to collect and analyze in detail financial information on several existing ferry systems and various vessel types. Consequently, the first portion of the chapter presents a summary of the economic and operational characteristics which were compiled for each of these systems and vessels. It is believed to be necessary to present this information in detail to give the planner a better understanding of the factors which must be considered in utilizing the analysis procedures and to benefit from the experience of other operations.

<u>Collection of Economic and Operational Data for Existing Ferry Systems and Vessels</u>

To assist in the compilation of the economic data for the various systems, and at the same time enable direct comparisons of the collected data, it was necessary to develop a detailed questionnaire which would allow appropriate classification of all operational and cost related information.

A. Questionnaire Development

Realizing that data would be collected from a number of different systems with varying accounting and record keeping techniques, a questionnaire was developed to ensure that compatable information was collected from all systems. A copy of the questionnaire which was used to obtain the necessary data base, is contained in Appendix IV of this report.

Principal elements requested in the questionnaire are summarized below.

(1) Operating statistics

- · passengers and passenger miles traveled
- · vehicles and vehicle miles traveled
- · vessel miles traveled and hours operated
- employees vessel crew, administrative and support labor
- · vessel type and number in fleet
- vessel capacities and other operational data
- · number of routes & terminals
- · route lengths

(2) Operating Costs

- · vessel related
 - fuel and power
 - crew payroll
 - insurance
 - maintenance
 - interest and depreciation

- terminal related
 - staff payroll
 - rent
 - maintenance
 - utilities
- · marketing and management

(3) Operating Revenues

- · fare box passengers & vehicles
- · concessions
- government subsidies

In order to provide a comprehensive data base for use in the development of analysis techniques with universal application, it was necessary to collect data from a variety of ferry systems. Thus, the questionnaire was distributed to 20 existing systems operating in the United States and Canada.

B. Systems Responding to Questionnaire

Many of the smaller systems surveyed, were unable to supply information in enough detail to be utilized in any type of comparative analysis. However, nine operators were able to provide data in sufficient detail to allow formulation of specific relationships and use in the development of a generalized analysis procedures.

The systems for which either complete or partial data was obtained included the following:

- · Alaska Marine Highway
- British Columbia Ferry Corporation
- · Cape May Lewes Ferry

- · Golden Gate Ferries
- · Orient Point New London Ferry
- · Port Jefferson Bridgeport Ferry
- · Quebec Ferry Company
- · Staten Island Ferry
- · Washington State Ferries

In order to provide a basis for comparison, as well as, an understanding of the type of operation involved, each of the above systems is briefly described below:

- (1) Alaska Marine Highway serves mainly as an extension of the highway network in connecting the various ports of Alaska with the Canadian port of Prince Ruppert and the port of Seattle, Washington. The system operates nine vessels over 22 routes and carries over 294,000 passengers and 72,000 vehicles per year.
- (2) <u>British Columbia Ferries</u> is also clearly an extension of the highway system. It operates 25 vessels on 16 routes which run mostly between the island of Vancouver and the British Columbia mainland. The system carries over 11 million passengers and 4 million vehicles annually.
- (3) <u>Cape May Lewes Ferry</u> serves mainly as an extension of the highway network connecting southern New Jersey and Delaware. The system operates 4 vessels which carry approximately 710,000 passengers and 236,000 vehicles per year.
- (4) Golden Gate Ferries consists of two routes which connect the suburban areas of Larkspur and Sausalito with downtown San Francisco. The system operates passenger only ferries which carry in excess of 1 million passengers per year.

- (5) Orient Point New London serves as an extension of the highway network providing an alternative to the circuitous land route through New York City for travel between the two ports. The system carries 257,000 passengers and 103,000 vehicles per year on 3 vessels.
- (6) <u>Port Jefferson Bridgeport -</u> is a relatively small seasonal operation which carries 112,000 passengers and 25,000 vehicles per year between Bridgeport, Connecticut and Port Jefferson, New York.
- (7) Quebec Ferry Company this system also serves as a continuation of the highway network in providing service for the Province of Quebec. Fifteen vessels are operated on six routes serving more than 2.4 million passengers and 970,000 vehicles per year.
- (8) Staten Island Ferry is the largest single ferry system in the United States and Canada. It operates between suburban Staten Island and the Manhattan central business district. It presently carries over 20 million passengers and 600,000 vehicles per year.
- (9) <u>Washington State Ferries</u> this system consists of an extensive network of passenger and vehicle ferries which service the Puget Sound Area. The system operates 19 vessels on 11 routes and carries over 18 million passengers and 7.3 million vehicle per year.

C. Summary of Questionnaire Responses

The information collected from each of these systems was summarized according to two major categories. The first category identified the major operational characteristics such as route length, number of vessels, number of annual passengers served, in addition to several other vital statistics. This information has been tabulated for each system and is shown in Table 2.1.

The second category dealt specifically with the operational costs associated with each of these systems. This information which allows a useful comparison of costs and revenues for several different size operations, is shown in Tables 2.2A and 2.2B.

In addition to the information described above, detailed operational data was compiled for each of the individual vessel types utilized by each system. Since most existing ferry operations in the U.S. and Canada operate only conventional displacement hull type vessels, it was necessary to supplement the data base with information from other sources on high speed vessels such as hovercrafts, surface effect ships and hydrofoils. This information was collected from vessel manufacturers and several european ferry operators who presently use these vessels. Table 2.3 summarizes the operational characteristics of te major types of ferry vessels, which are available for use today. A detailed description of each of these vessel types is contained in the first year study.

SELECTED ANNUAL OPERATIONAL CHARACTERISTICS
OF EXISTING FERRY SYSTEMS (1)

1. Alaska Marine 37,983,484 570,262 38,017 Varies 9 27 294 2. British Columbia Ferry (2) 108,965,869 NA NA Varies 25 24 11,423 3. Cape May-Lewes Ferry (2) 3,422,000 66,000 4,125 17 4 2 716 4. Golden Gate Ferries 6,190,235 85,500 3,053 13 4 3 1,117 5. Orient Point - Ferries 6, 190,235 81,920 10,240 16 3 2 257 6. Port Jefferson- Bridgeport (3) 759,735 16,672 2,084 16 1 2 111 7. Quebec Ferry Company (2) 13,217,605 150,000 10,000 Varies 15 11 2,401 8. Staten Island Ferry Ferries 55,051,000 923,000 51,280 Varies 19 (4) 22 18,106 9. Washington State Ferries 55,051,000 923,000 51,280 Varies 19 (4) 22 18,106 10. Jetfoil Test Ser- Vice-Puget Sound 424,008 3,872 - Varies 1 - Cape Graph Cape		System Name	Total Operating Costs (\$)	Total Vessel Miles Operated	Vessel Hours Operated (6)	Approx. Route Length (Miles)	Number of Vessels	Number of Termi- nals	No. of pass. (in thousands (Millions)	No. of pass Miles
British Columbia 108,965,869 NA NA Varies 25 24 11, Cape May-Lewes Ferry (2) 3,422,000 66,000 4,125 17 4 2 11, Golden Gate Ferry 6,190,235 85,500 3,053 13 4 3 1, Golden Gate Ferry 6,190,235 85,500 3,053 13 4 3 1, New London (3) 1,811,599 81,920 10,240 16 3 2 Port Jefferson-Bridgeport (3) 759,735 16,672 2,084 16 1 2 1 2 Quebec Ferry 759,735 150,000 10,000 Varies 15 11 2 Staten Island 22,880,320 174,920 12,500 5 5 5 18, Washington State 55,051,000 923,000 51,280 Varies 19 (4) 2 18, Ferries 76tfoil Test Ser- - Varies 1 - 61, </td <td>1.</td> <td>Alaska Marine Highway</td> <td>37,983,484</td> <td>570,262</td> <td>38,017</td> <td>Varies</td> <td>6</td> <td>27</td> <td>294.1</td> <td>85.8</td>	1.	Alaska Marine Highway	37,983,484	570,262	38,017	Varies	6	27	294.1	85.8
Cape May-Lewes 3,422,000 66,000 4,125 17 4 2 Golden Gate Ferries 6,190,235 85,500 3,053 13 4 3 1, Golden Gate Ferries 6,190,235 81,920 10,240 16 3 2 1, Orient Point - New London (3) 1,811,599 81,920 10,240 16 3 2 1 Port Jefferson- Bridgeport (3) 759,735 16,672 2,084 16 1 2 Quebec Ferry Company (2) 13,217,605 150,000 10,000 Varies 15 11 2, Staten Island Ferry Ferry 22,880,320 174,920 12,500 5 5 5 18, Washington State Ferry Ferries 55,051,000 923,000 51,280 Varies 19 (4) 22 18, Jetfoil Test Ser- Vice-Puget Sound 424,008 3,872 - Varies 1 - 61,	5.	British Columbia Ferry (2)	108,965,869	NA	NA	Varies	25	24	11,423.4	314.8
Golden Gate 6,190,235 85,500 3,053 13 4 3 1, Orient Point - New London (3) 1,811,599 81,920 10,240 16 3 2 Port Jefferson- Bridgeport (3) 759,735 16,672 2,084 16 1 2 Quebec Ferry Company (2) 13,217,605 150,000 10,000 Varies 15 11 2, Staten Island Ferry 22,880,320 174,920 12,500 5 5 2 18, Washington State Ferry Ferries 55,051,000 923,000 51,280 Varies 19 (4) 22 18, Jetfoil Test Ser- Vice-Puget Sound 424,008 3,872 - Varies 1 - 61,		Cape May-Lewes Ferry	3,422,000	000'99	4,125	17	4	2	710.0	12.1
Orient Point - 1,811,599 81,920 10,240 16 3 2 Port Jefferson-Bridgeport (3) 759,735 16,672 2,084 16 1 2 Quebec Ferry Company (2) 13,217,605 150,000 10,000 Varies 15 11 2, Staten Island Ferry 22,880,320 174,920 12,500 5 5 5 18, Washington State Ferry 55,051,000 923,000 51,280 Varies 19 (4) 22 18, Jetfoil Test Ser-Yice-Puget Sound 424,008 3,872 - Varies 1 - 61,	4.	Golden Gate Ferries	6,190,235	85,500	3,053	13	4	က	1,117.5	14.5
Port Jefferson-Bridgeport (3) 759,735 16,672 2,084 16 1 2 Quebec Ferry Company (2) 13,217,605 150,000 10,000 Varies 15 11 2, Staten Island Ferry 22,880,320 174,920 12,500 5 5 18, Washington State Ferries 55,051,000 923,000 51,280 Varies 19 (4) 22 18, Jetfoil Test Ser-Vice-Puget Sound 424,008 3,872 - Varies 1 - 61,	5.	Orient Point - New London (3)	1,811,599	81,920	10,240	16	ဇ	2	257.1	4.1
Quebec Ferry 13,217,605 150,000 10,000 Varies 15 11 Staten Island 22,880,320 174,920 12,500 5 5 2 1 Washington State Ferries 55,051,000 923,000 51,280 Varies 19 (4) 22 1 Jetfoil Test Ser- vice-Puget Sound 424,008 3,872 - Varies 1 - 6	9.	Port Jefferson- Bridgeport (3)	759,735	16,672	2,084	16	П	7	112.4	1.8
Staten Island 22,880,320 174,920 12,500 5 5 Washington State Ferries 55,051,000 923,000 51,280 Varies 19 (4) Jetfoil Test Ser-vice-Puget Sound 424,008 3,872 - Varies 1 -	7.	Quebec Ferry Company (2)	13,217,605	150,000	10,000	Varies	15	111	2,401.2	9.6
Washington State 55,051,000 923,000 51,280 Varies 19 (4) 22 Jetfoil Test Ser-vice-Puget Sound 424,008 3,872 - Varies 1 -	ε	Staten Island Ferry	22,880,320	174,920	12,500	5	2	2	18,016.0	90.1
Jetfoil Test Ser- vice-Puget Sound 424,008 3,872 - Varies 1 -	9.	Washington State Ferries	55,051,000	923,000	51,280	Varies	19 (4)	22	18,100.0	139.0
	0	Jetfoil Test Ser- vice-Puget Sound	424,008	3,872	- 1	Varies	1	į	61,876.0	169.0

TABLE 2.1 (continued)

SELECTED ANNUAL OPERATIONAL CHARACTERISTICS OF
EXISTING FERRY SYSTEMS (1)

	System Name	No. of Vehicles (in thousands)	No. of Vehicle - Miles (Millions)	Cost per passenger (\$)	Cost per Vehicle (\$)	Cost per passenger- Mile (\$)	Cost per Vehicle- Mile (\$)
<u> </u>	Alaska Marine Highway	72.3	22.8	129.1	525.1	0.44	1.67
	British Columbia Ferry (2)	4,161.3	106.7	9.54	2.62	0.35	1.02
<u></u>	Cape May-Lewes Ferry	236.0	4.0	4.82	14.5	0.28	0.85
4	Golden Gate Ferries	1	ŧ	5.54		0.43	•
٠.	Orient Point - New London (3)	103.8	1.7	7.05	17.46	0.44	1.09
9	Port Jefferson- Bridgeport (3)	25.4	0.4	97.9	29.92	0.42	1.87
7.	Quebec Ferry Company (2)	971.0 (5)	3.6	5.50	13.61	1.37	3.67
<u> </u>	Staten Island Ferry	574.0	2.9	1.27	39.86	0.25	7.97
<u>.</u> 6	Washington State Ferries	7,300.0	9.09	3.04	7.54	0.40	1.10
10.	Jetfoil Test Ser- vice-Puget Sound	3	ŧ	6.85	1	0.25	ı

Notes for Table 2.1

- 1. The information contained in this table is based on the responses to a detailed questionnaire distributed by the Polytechnic Institute of New York to the operators of ferry systems.
- 2. All amounts shown for the British Columbia Ferry Corp. and Quebec Ferry Company are given in Canadian dollars.
- 3. For both the Orient Point-New London and Bridgeport-Port Jefferson systems, the data was extracted from table II-2 of Reference (III.1).
- 4. Consists of 18 passenger-auto ferries and one passenger only ferry.
- 5. The annual traffic now reaches about 3,200,000 passengers and 1,242,000 vechicles.
- 6. The number of vessel hours is estimated based on the average vessel speed and the total number of vessel-miles operated per year.

TABLE 2.2A 1980 OPERATING COSTS FOR SELECTED FERRY SYSTEMS

British Columbia Ferry Corp. (14)	2645	1 1 1	116,805,372	109,659,530 12,103,783 56,207,472	7,355,505 20,270,582 879,644	7,582,908 ⁽¹¹⁾	3,449,166 ⁽¹²⁾	1,996,453(13)	1 1
Quebec Ferry Company (14)	503	399 38 66	13,217,605	8,410,757 1,469,783 3,009,629 327,594	1,587,537 1,931,214 85,000	3,016,785 2,928,641 - 88,144	1,415,006		6,950,791 ⁽⁸⁾ 37,674 ⁽⁹⁾
Alaska Marine Highway	718	638 28 52	37,983,484	34,120,184 4,601,500 22,527,500 1,394,400	5,596,784	2,356,900	1,506,400	000'92	1 1
Golden Gate Ferries (4)	115	100 5 10	6,190,235	2,583,253 1,232,649 1,004,574 161,398	142,012 - 42,620	1,484,546 693,467 92,945 60,630 81,290(5) 489,825(5) 117.930(6)	895,832	ı	1,029,289 ⁽⁷⁾
Cape May- Lewes	57	40 6 11	3,422,000	2,119,000 752,000 742,000 437,000	188,000	738,000 500,000 138,000 88,000(1) 12,000(1)	199,000 ⁽²⁾	49,000	317,000(3)
Systems Category	TOTAL EMPLOYEES	Vessel CrewManagementSupport	TOTAL OPERATING COSTS	• Vessel Related • Fuel & Oil • Crew Payroll • Insurance	- Maintenance - Depreciation - Interest - Other	 Terminal Related Support Payroll Rent Maintenance Utilities Other 	• Management	· Marketing	· Other

TABLE 2.2A (continued) 1980 OPERATING COSTS FOR SELECTED FERRY SYSTEMS

Orient Point - New London (16)	NA		1,811,599	376,005 598,677	245,471 203,015 - 96,777	56,108 - - - -	235,546
Bridgeport - Port Jefferson (16)	NA	1 1 1	759,735	491,238 58,713 222,103	136,199 12,584 - 61,639	96,143 - - - -	172,354
Staten Island Ferry (15)	576	493 34 49	26,700,000	NA 5,300,000 17,300,000	803,000	V I I I I I	NA NA
Washington State Ferries	1250	1 1 1	55,051,000	44,076,200 10,603,000 26,403,300 512,800	5,287,700	8,929,800 6,126,700 174,600 2,063,500 565,000	1,773,000
Systems Category	TOTAL EMPLOYEES	Vessel CresManagementSupport	TOTAL OPERATING COSTS	 Vessel Related Fuel & Oil Crew Payroll Insurance 	MaintenanceDepreciationInterestOther	 Terminal Related Support Payroll Rent Maintenance Utilities Other 	ManagementMarketingOther

Notes for Table 2.2A

- 1. Given as "operation of terminals" cost.
- 2. Given as "administrative" cost.
- 3. Given as "employee benefits" cost.
- 4. System on strike from July 7 through October 21.
- 5. Includes insurance and depreciation costs.
- 6. Includes operating supplies and other miscellaneous costs.
- 7. Total maintenance expense.
- 8. Total salaries.
- 9. Includes restaurant and bar expenses.
- 10. Includes purchasing of food and supplies for concessions.
- 11. Includes materials, operating supplies and services expenses.
- 12. Includes marketing, general and administrative expenses.
- 13. Charter fees.
- 14. All amounts shown are in Canadian dollars.
- 15. All amounts shown for the Staten Island Ferry are rough estimates provided by the operating authority.
- 16. Represent 1979 Operating Costs

TABLE 2.2B FISCAL YEAR 1980 OPERATING REVENUES FOR SELECTED FERRY SYSTEMS

Revenue Sources System	Fare Box (\$) Vehicles Pas	(\$) Passengers	Concessions (\$)	Government Subsidies (\$)	Other (\$)
1. Cape May-Lewes	1,755,000 1	1,523,000	1	t	000'16
2. Golden Gate Ferries	ı	1,117,508	121,736	1,611,462	8,446 (1)
3. Alaska Marine Highway	21,164,582	2	1	24,628,918 (2)	1
4. Quebec Ferry Company	3,142,195	1,768,942	ì	7,854,241 (3)	154,949
5. British Columbia Ferry Corporation	89',277,636	9	17,933,492	49,447,325 (4)	4,556,252
6. Washington State Ferries	21,479,550 8	8,502,000	ı	11,000,000 (5)	2,968,250
7. Staten Island Ferry	1,000,000 2	2,012,500	1,000,000	000,007,8	•

NOTES: (1) Revenue from feeder bus service

(2) G.F. Subsidy.

(3) Government of Quebec operating subsidy.

(4) Province of British Columbia highway subsidy.

(5) Subsidy from the state motor fuel tax revenue.

All amounts shown are based on rough estimates provided by operating authority. (9)

TABLE 2.3
OPERATIONAL CHARACTERISTICS OF VARIOUS FERRY VESSELS

1			·			·····	مه	a)	
Type of Eng.	Diesel Diesel	Diesel Diesel	Diesel Diesel	Gas Turbine	Diesel	Diesel	Gas Turbine	Gas Turbine	Diesel
Required Crew Size	54 75	66	34	10	19	13	9	2	4
Passen- gers	750 970	802 802	600	750	2,500	5,748	242	200	240
Vehicles (pass. car equiv.)	120 170	100	126 55	1	160	!	N/A	į	!
Vessel cost (\$) (yr. of Complete in Millions)	21.1	3.9 10.8	12.0	8.0	6.0	20.0	10.5	10.0	6.0
Date Built	1963 1974	1974 1981	1974 1971	1978	1967	1981	1977	!	1978
Route Length of Operation	Varies Varies	17	Varies Varies	13	Varies	വ	Varies 15-85		
System Name/ Vessel Type	1. Alaska Marine Highway a- Matanuska b-Columbia	2. Cape May-Lewes a- M.V.T. Capes b- M.V. New Del	3. Quebec Ferry (1)a- Camilleb- Desjardins	4. Golden Gate Ferry Vessel	5. Washington St. Superferries	6. Staten Island	7. Jet Foil (1)	8. Air Cushion Vehicle	9. Surface Effect Ship

(1) Results of test service operation on Puget Sound in 1978

TABLE 2.3 (continued)
OPERATIONAL CHARACTERISTICS OF VARIOUS FERRY VESSELS

Total	Horsepower (Knots) (gas./hr) (gal./passhr.)		16-17 280	19-20 800 0.82	4,000 15-16 100 0.12 0.007 4,000 15-16 100 0.12 0.007	9,600 15 475 0.79 0.053 3,240 12 135 0.113	8,400 30 642 0.85 0.031	8,000 18 N/A 0.005	7,000 18 N/A 0.003	7,400 43 540 2.20 0.108	- 3,600 56 262 1.31 0.019	
power (Knots) (gas./hr) 16-17 280 19-20 800 15-16 100 15-16 100 18 0 18 0 18 0 475 0 642 0 30 642 0 43 540	16-17 280 19-20 800 15-16 100 15-16 100 15 475 12 135 30 642 18 N/A 18 N/A 43 540	16-17 280 19-20 800 15-16 100 15-16 100 15 475 12 135 30 642 18 N/A 18 N/A 43 540	15-16 100 15-16 100 15 100 30 642 30 642 18 N/A 43 540	15-16 100 15-16 100 12 135 30 642 18 N/A 43 540	15 475 12 135 30 642 18 N/A 43 540	30 642 18 N/A 18 N/A 43 540	18 N/A 18 N/A 43 540	18 N/A 43 540	43 540		56 262	50 40 176 0.73
Total	Horsepow		1 1 1 1	1 1	4,000	9,600	8,400	8,000	7,000	7,400	3,600	2,650
No. of	Eng.		1 1 1 1	! !	77	7 7 7	က	4	4		-	!!!
Svstem Name/	Vessel Type		Alaska Marine Highway a. Matanuska	b. Columbia	Cape May-Lewes a. M.V.G. Capes b. M.V. New Del	Quebec Ferry (1) a. Camille b. Desjardins	Golden Gate Ferry Vessel	Washington St. Superferries	Staten Island	Jet Foil (1)	Air Cushion Vehicle	Surface Effect Ship
cr.												

D. Summary of Vessel Types Studied

As mentioned above, Table 2.3 provides a brief summary of the major operational features of several vessel types which are in use on existing ferry systems. It was determined that to enable a complete economic analysis for any new ferry system, a more detailed data base of information on individual vessel types would be necessary.

Appendix V contains copies of summary sheets of the operating characteristics of ten different vessel types which include both high speed and slower conventional hull vessels. The vessel types included are listed in Table 2.4 with a corresponding identification code. This identification code is used for reference in all further analysis presented in this chapter.

TABLE 2.4
IDENTIFICATION CODES FOR VESSEL TYPES
UTILIZED IN ANALYSIS

IDENTIFICATION CODE	VESSEL NAME AND TYPE ⁽¹⁾
A B	Vancouver SEABUS - Passenger Only (Conventional) CAPE MAY - LEWES FERRY
C D	M.V. New Delaware - Passenger/AUTO (Conventional) Golden Gate Ferry - Passenger (Semi-Planning) Staten Island Ferry, Andrew J. Barberi - Passenger
E	Only (Conventional) Washington State Superferries - Passenger/Auto (Conventional)
F	Boeing Jetfoil - Passenger Only (Hydrofoil)
G	HM.2 Mark III - Passenger Only (Surface Effect Ship)
H	Bell Halter SES - Passenger Only (Surface Effect Ship)
I	Highspeed Catamaran - Passenger Only
J	Air Cushion Vehicle Al-30 - Passenger Only

(1) Refer to Appendix V for Operating details

The vital operating statistics which are provided in Appendix V for each of these vessel types include:

- · Capital Cost
- Cruising Speed
- · Fuel Consumption Rate
- · Docking Time Required for loading/unloading
- · Estimated Service Life
- · Typical Maintenance Cost
- · Capacity
- Required Crew Size (given by number for each individual position)
- Insurance and liability cost

Each of these items is necessary for estimating the costs associated with a particular vessel on a specific route of a system. The use of this information is described in a later section of this chapter.

Variables Utilized in Estimating a Ferry System's Costs

Several variables are identified here for use in the development of equations and analytic techniques for estimating ferry system costs. A list of these variables and associated acronyms is identified in Table 2.5 to facilitate the use of the analysis procedures described in later sections.

Costs Associated with Implementing a Ferry Service

The total costs associated with the operation of a ferry service include both direct and indirect operating costs. The direct costs are composed of fixed annual costs and variable costs, while the indirect operating costs are those incurred regardless of the number of vessel-hours operated during the year.

TABLE 2.5

LIST OF SYMBOLS USED TO

IDENTIFY FERRY SYSTEM OPERATING VARIABLES

 AOC_i = Annual operating cost of vessel type i (\$)

 AT_i = Annual vessel trips for vessel type i

 ACV_i = Annualized cost of vessel type i (\$)

CC_i = Crew Cost of vessel type i (\$/hr.)

 $CRF_{SLV.I}$ = Capital recovery factor for service life (SLV) and

interest rate (I)

D = Demand per hour (passengers or autos)

FP = Fuel price (\$/gallon)

FCR = Fuel consumption rate (gallons/hour)

HOC; = Hourly operating Cost of Vessel type i (\$)

I = interest rate to be utilized in estimating annual

cost of vessel

L = length of route (miles)

 MC_i = maintenance cost of vessel type i (\$/operating

hour)

n = number of passengers/hour/vessel

s = vessel cruise speed (mph)

 SLV_i = service life of vessel i

t = time needed for loading/unloading vessel (hours)

T = trip time (hours)

 $NV_{\dot{1}}$ = number of vessels of type i

VC_i = capacity of vessel type i

VHOC = vessel hourly operating cost

VP = Vessel Price (\$)

In analyzing the economics of any system, detailed cost data must be included in each of the following categories:

(1) Capital Costs

- Vessels
 - initial investment in vessel
 - initial spare parts and equipment
- Terminals
 - land acquisition, harbour dredging
 - design and construction of terminal superstructure, parking areas and boat slips
 - access improvements

(2) Operating Costs

- Fixed Annual Costs
 - Capital recovery cost of vessels
 - insurance
 - Administrative costs
- · Variable (running) Costs
 - Vessel Related
 - crew
 - fuel
 - maintenance
 - Terminal Related
 - support staff
 - utilities
 - maintenance

Before describing the actual procedures to be used for estimating each of these costs for a particular system, a brief description of what each of these categories include and some insight into how they are derived is necessary.

A. Capital Costs

In determining the capital costs associated with a new ferry system, two specific categories must be included. These categories include those capital costs associated with both the vessels and the terminals.

The capital costs associated with the terminal must be estimated on a system by system basis and must include those costs associated with land acquisition, site preparation and the design and construction of the terminal facilities. For the purpose of the procedures

presented in this report, these costs are generally included for completeness of analysis but it should be noted that these costs vary widely from system to system and no site specific information has been included here.

Unlike the terminals, the capital costs associated with the vessels of a particular system can be more adequately assessed herein. In general, the capital recovery costs of the vessels are utilized in the analysis procedure, based on the expected service life of the vessel and an expected annual interest rate. Table 2.6 provides a summary of the expected capital costs expressed as an annual cost over the service life of the vessel, for each of the vessels types previously identified. This table assumes an interest rate (I) of 15% per year. The capital costs of vessels are 1981 price estimates.

TABLE 2.6

SUMMARY OF CAPITAL COSTS FOR INDIVIDUAL VESSEL TYPES

VESSEL TYPE	INITIAL VESSEL PRICE (VP) \$	SERVICE LIFE (SLV) YEARS	ANNUAL COST (CV) OF VESSEL (\$/YEAR)
A B C D E F G H I J	5,700,000 11,800,000 10,900,000 17,000,000 17,000,000 14,000,000 1,320,000 4,870,000 3,200,000 5,780,000	25 25 25 25 25 20 20 20 20 20 20	910,860 1,885,640 1,741,820 2,716,600 2,716,600 2,165,800 204,204 753,389 495,040 894,166

These costs are expressed as annual costs and are calculated from the formula:

$$ACV = VP \times CRF_{SLV.I}$$
 (2.1)

In determining the capital costs of vessels for an entire system, it is first necessary to estimate the number of vessels of each type that will be needed. Once this has been determined, it is just a case of multiplying the number (N) of each vessel type times the equivalent annualized cost (ACV) of that vessel.

Procedures for estimating the number of vessels needed for a particular system are developed later in the chapter and should be used in conjunction with the above information.

B. Operating Costs

As briefly mentioned above, operating costs can be classified in two sub categories, namely, those that are fixed and those that are variable.

The <u>fixed annual costs</u> include the capital recovery costs of the vessels (which has been detailed above), the insurance of the vessel hull and general liability insurance.

The vessel hull insurance is generally calculated as a percentage of the vessel capital cost and is usually between 2 and 3% of the vessel's initial cost. General liability insurance is also necessary for any operations and is based on a percentage of the gross revenues of a system. Typical annual insurance costs are provided in Appendix V for each of the ten vessel types.

The <u>variable costs</u> consist of those costs associated with the operation of the both the vessels and the terminals. Each of these categories is addressed here separately, beginning with the vessel related items.

(1) Vessel variable costs

The vessel variable costs include, crew, fuel and maintenance expenses which are all time dependent costs, and in this case are a function of the number of vessel-hours traveled.

(a) <u>Crew costs</u> Each vessel type has a required crew size and thus each vessel has a different crew cost associated with its operation. Table 2.7 summarizes the required crew sizes for each of the different vessel types previously identified. Crew size requirements are based upon a number of considerations, including evacuation procedures, vessel operations, number of passengers or vehicles carried, safety, and related issues.

TABLE 2.7

REQUIRED CREW SIZES FOR VARIOUS VESSEL TYPES

VESSEL IDENTIFICATION	REQUIRED CREW SIZE
A B C D E F G H I	4 9 10 15 15 2 4
J	2

Compounding the difficulty of estimating crew costs is the fact that regulations require specific numbers of crew members in several different categories with varying pay rates. Appendix V specifies the number of crew members requied for each position for each of the vessel types studied. This information together with the hourly wage

information for each position can be used to calculate the hourly crew costs.

When compiling information on crew costs for various systems, it was found that there were regional variations in the pay rates of crew members. Table 2.8 provides a comparison of the typical annual pay rates based on information obtained from different systems and from different vessel manufacturers.

TABLE 2.8

COMPARISON OF TYPICAL ANNUAL FERRY
CREW PAY SCALES FOR VARIOUS SYSTEMS/VESSELS⁽¹⁾

Based on Position	Cape May Lewes Ferry	Halter Marine	Hovermarine ⁽²⁾ International	Staten(2) Island Ferry	Pacific ⁽²⁾ Northwest Region
Captain/					
Master	26,312	24,700	50,000	41,342	41,704
Mate	21,736	22,100	35,000	32,255	31,408
Boatswain	16,432	17,500(*)	22,000(*)	-	28,022
Able					
Seaman	13,738	15,600	20,000	28,869	26,998
Ordinary					
Seaman	13,520	15,000(*)	18,000(*)	24,175	24,523
Chief					
Engineer	26,104	22,100(*)	40,000	40,034	41,704
Assistant					
Engineer	21,736	20,000(*)	27,500(*)	-	-
Oiler	13,300(*)	14,500(*)	20,000(*)	30,110	26,998
Wiper	12,800(*)	13,800(*)	18,500(*)	30,512	24,523

⁽¹⁾ Source: Adapted from "Feasibility Study of a Cross-Lake Passenger Auto Air Cushion Ferry Service", August 1980

The figures shown in this table can be converted to hourly wages by dividing by a standard of 2080 hours/year. For both the Staten Island Ferry and for the Pacific Northwest Region this has been done with the resulting hourly rates shown in Tables 2.9A and 2.9B.

⁽²⁾ Include fringe benefits and overhead

^(*) Indicates figures are estimated

TABLE 2.9A TYPICAL ANNUAL AND HOURLY PAY SCALES FOR THE STATEN ISLAND FERRY SYSTEM⁽¹⁾

	Position/ Pitle	Hourly w/o overhead & Fringe ⁽²⁾	Annual w/o overhead & Fringe	Hourly w/ overhead & Fringe (3)	Annual w/ overhead & Fringe
1. 2.	Captain Master Assistant	12.33	25,657	19.88	41,342
3. 4.	Captain Mate Chief Maintenance	10.91 9.62	22,702 20,001	17.59 15.51	36,581 32,255
5. 6.	Engineer Deckhand Ferry	11.94 8.61	24,842 17,914	19.25 13.88	40,034 28,869
7.	Attendant Marine	7.21	15,000	11.62	24,175
8.	Engineer Marine	11.14	23,178	17.96	37,352
9.	Oiler Laborer	8.98 9.10	18,672 18,930	14.48 14.67	30,110 30,512

(1) Source: Staten Island Ferry Operating Statistics

(2) Hourly payrates are based on 40 hrs./wk. x 52 wks./yr. = 2080hrs./yr.

(3) Rates include a 30% Overhead and 24% Fringe Benefits

TABLE 2.9B PACIFIC NORTHWEST REGION TYPICAL FERRY PAY SCALES (1)

<u>Position</u>	1977 hourly w/OH & Fringe	1981 hourly ⁽²⁾ w/OH & Fringe	1981 Annual ⁽³⁾
 Captain Mate Second Mate Engineer Oiler Wiper Able Seaman Ordinary Boatswain 	16.29 10.55 9.58	20.05 15.10 13.76 20.05 12.98 11.79 12.98 11.79 13.47	41,704 31,408 28,620 41,704 26,998 24,523 26,998 24,523 28,022

(1) Source: "Relative Costs of Passenger Only Ferries" G.C. Nickum,

E.C. Hagemann & P.A. Gow, October 1978.

(2) Adjusted to 1981 wages by wage earnings index. Includes a 30% overhead and 24% Fringe Benefit rate

(3) Assumes 2080 hours/yr.

To estimate the crew costs associated with a specific vessel type, one must determine the crew size and composition from the information contained in Table 2.7 and Appendix V and then multiply the number in each position times the hourly wage for that position. The following equation can be used to perform this computation:

Crew Cost (CC) = $Na \cdot Wa + Nb \cdot Wb + N_c \cdot Wc + Nn \cdot Wn$ where,

a,b,c,...n represent the crew member position

N is the number of crew for position a,b,c,...n, and

W is the hourly wage for the position a,b,c,n...n

(b) <u>Fuel Costs</u> The fuel costs of a particular vessel are a function of its fuel consumption rate and the unit price of the fuel. Table 2.10 summarizes selected operating characteristics of the major vessel types. Included in this table are the fuel consumption rates for each of the vessel types identified previously.

The unit price of fuel for these vessels was found to vary from \$0.85/gallon to \$1.05/gallon, depending on regional location. For the remainder of this chapter a unit fuel price of \$1.00/gallon has been utilized, but may easily be adjusted for any price fluctuations.

When discussing fuel consumption rates for ferry vessels, it is interesting to compare them with the consumption rates of other transportation modes on a per passenger-mile basis. Table 2.11 makes this comparison

TABLE 2.10
SELECTED OPERATING CHARACTERISTICS
OF VARIOUS FERRY VESSEL TYPES

Passen-		Docking	Fuel Consumption Rates			
Vessel Type	ger Capacity		ce Speed hr/mile	Time (hrs.)	gal/hr	gal./pass. mile
A B C D E F G H I J	400 800 750 5,700 2,500 242 60 240 175 200	15.5 17.0 28.0 16.0 20.0 46.0 31.0 35.0 29.0 42.0	0.065 0.059 0.036 0.063 0.050 0.022 0.032 0.029 0.035 0.024	0.05 0.18 0.17 0.15 0.20 0.11 0.05 0.11 0.07	75 100 642 300 250 540 35 176 540 262	0.012 0.007 0.031 0.003 0.005 0.049 0.019 0.021 0.108 0.031

TABLE 2.11
FUEL CONSUMPTION RATES OF
DIFFERENT TRANSPORTATION MODES

<u>Mode</u>	Passenger Loading	Fuel Consumption Rate (gallons/passenger-mile)
Ferry Vessels		
A	400	0.012
В	800	0.007
C	750	0.031
D	5700	0.003
E	2500	0.005
F	242	0.049
G	60	0.019
H	240	0.021
I	175	0.108
J	200	0.031
BUS	45	0.004
AUTOMOBILE		
(1982 Model Year)		
Standard	1.3	0.038
Compact	1.3	0.036
Subcompact	1.3	0.025

Table 2.12 gives a similar comparison of energy consumption for various modes, however expresses it as BTU's/seat-mile.

TABLE 2.12
COMPARATIVE ENERGY CONSUMPTION OF VARIOUS TRANSPORTATION MODES

Mode	BTUs	(1000) /	Seat-Mile
Bicycling		0.20	
Walking		0.30	
Subway		0.50	
Bus (intercity)		0.90	
Bus (urban)		1.20	·
Commuter Train		1.30	
Small Automobile		5.40	
Recreational Boat		6.25	
Hovercraft		6.30	
Large Automobile		17.00	

Source: Encourage Research on Improved Water Transport Vessels - 1974 Data

(c) <u>Maintenance Costs</u> Vessel maintenance cost information was collected for each vessel type and has been expressed as a cost per vessel hour. While these maintenance costs may vary more significantly than either the crew or fuel costs, the information provided gives a good estimate of what maintenance costs may be, based on the number of hours a vessel is operated.

Table 2.13 summarizes the maintenance and other variable hourly operating costs for ten typical vessel types.

The information summarized in Table 2.13 when combined with the vessel capacities and service speed data from of Table 2.10 yields Figure 2.1. This figure allows a comparison of the total variable operating costs per passenger mile for each of the vessel types.

From this figure it can be seen that in general, the higher speed vessels have a considerably higher variable operating cost per seat-mile that the conventional slower speed vessels. This information must be used cautiously since capital costs of the vessels and travel

TABLE 2.13
SUMMARY OF TYPICAL HOURLY
OPERATING COSTS FOR VARIOUS VESSEL TYPES
(\$/hour)

Vessel Type	Crew Cost (CC)	Fuel Cost (FC) ⁽¹⁾	Maintenance Cost (MC)	Vessel Hourly Operating Cost (VHOC)
A B C D E F G H I J	59.92 136.17 143.76 245.22 170.13 71.37 35.15 61.11 79.80 35.15	75 100 642 300 250 540 35 176 540 262	50 45 125 69 41 219 31 75 75	187.25 281.17 910.76 614.22 461.13 830.37 101.15 312.11 694.80 347.15

(1) Fuel Cost based on average price of \$1/gallon

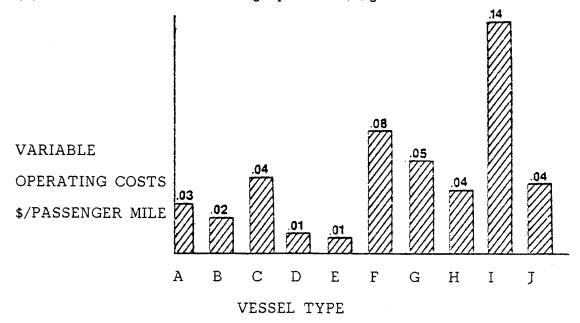


FIGURE 2.1

VARIABLE OPERATING COSTS PER SEAT

MILE FOR VARIOUS VESSEL TYPES

time savings to the passenger are not included. The latter two costs will vary from system to system and are dependent upon other variables which may be unique for a particular system or route.

(2) Terminal Variable Costs

Terminal variable costs include the terminal support staff, terminal maintenance and utilities such as lighting, heating and/or air conditioning. While specific procedures are not outlined here for determining these variable costs, they are mentioned to insure that such costs are included when determining overall system costs.

Table 2.14 provides a detailed listing of the staffing categories which are needed for a typical terminal operation. Annual pay ranges for each class of employee are also given.

TABLE 2.14

TYPICAL 1980 ANNUAL PAY SCALES FOR SYSTEM SHORESIDE PERSONNEL

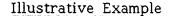
Position	Annual Salary (w/o Overhead)
Terminal	
Agents Attendants Ticket Seller	25,000 10,000 13,000
<u>Maintenance</u>	
Port Engineers Clerks Time Keepers Superintendents Store Keepers	25,000 11,000 13,000 28,000 12,000
<u>Mechanical</u>	
Engineers Foreman Mechanics Helpers Operators Cleaners	22,000 23,000 14,000 11,000 11,000 10,000
Management	
General Manager Assistant Manager Secretary	35,000 29,000 10,000

Source: Adapted from "Feasibility Study of a Cross-Lake Passenger Auto Air Cushion Ferry Service," August 1980.

The information contained in this table, togeher with the operating cost data for terminals of existing systems, as presented previously in Table 2.2 provides the planner with a means of roughly estimating the types of costs associated with terminal operations. Procedures for Estimating Costs Associated with Operation of a Ferry System

The first portion of this chapter has presented a summary of available information for existing ferry vessels and systems and has identified the cost variables which are to be considered in completing an economic analysis.

This section will present a description of a set of procedures which can be utilized in completing such an analysis. The procedures are presented here in the form of an illustrative example which is followed through iteratively. While the procedure describes a case consisting of one particular set of variables, it may be utilized for analyzing a route of any length, with any passenger demand, and for any combination of vessel types. Appendix VI provides a summary of outputs calculated through application of these procedures to various scenarios for each of the ten vessel types presented earlier in this chapter.



Terminal B L = 2 miles D = 2000/hr. Terminal A

Given:

Passenger only service Route Length (L) of 2 miles

Peak Hour Demand (D) of 2000 passengers

Annual Ridership: 1,000,000 million $\rightarrow 2,000,000$ passenger-miles

To determine the type(s) of vessels needed to service the above demand while minimizing the total system costs.

Solution: Since the terminal and administrative costs associated with providing the service will be similar, regardless of the vessel type, identical terminal costs are used in this solution for each vessel type. It should be noted that this assumption may not hold when comparing vessel types of drastically different passenger capacities such as vessel types "D" and "G". Obviously, when this is the case, a larger number of smaller capacity vessels would be needed to service the same demand and additional slips or docking facilities may be needed to service the increased number of vessels docked at the terminal at any one time.

Step One:

To begin the analysis, the trip time (T) must be calculated for each vessel type using the equation,

$$T_{\hat{i}} = \frac{L}{S_{\hat{i}}} + t_{\hat{i}}$$
 where,

 T_i = trip time in hours, for vessel type i,

L = route length in miles,

S_i = cruise speed (mph), for vessel type i

 t_i = docking time (hrs.), for vessel type i

For the solution of this problem we arbitrarily chose to limit our analysis to two specific vessel types, namely, types "A" and "G". The solution is identical for analyzing several vessel types, however, involves additional calculations.

Thus, for the two vessel types being analyzed, we have:

$$T_A = \frac{L}{S_A} + t_A$$
 $T_G = \frac{L}{S_G} + t_G$ $T_A = \frac{2}{15.5} + 0.05$ $T_G = \frac{2}{31} + 0.05$ $T_A = 0.18 \text{ hrs/trip}$ $T_G = 0.11 \text{ hrs/trip}$

where values of s and t are drawn from Table 2.10.

To facilitate this computation, the trip time (T) for various vessel types and varying route lengths, have been computed and are graphically displayed on Figure 2.2.

To utilize the figure, one enters the horizontal axis with a particular route length and reads the trip time on the vertical axis for each vessel type.

Step two:

Once the trip time has been determined, the number of vessel trips per hour (n_i) must be determined. This is given by the inverse of twice the one-way trip time (T) (allowing the vessel to return from terminal B to terminal A)

$$n_A = \frac{1}{2(T_A)}$$
 $n_G = \frac{1}{2(T_G)}$
 $n_A = \frac{1}{2(.18)} = 2.78$ $n_G = \frac{1}{2(.11)} = 4.54$

Fractional numbers are premissible, as a vessel may make 3 trips in 2 hours, for example, for an <u>average</u> of 1.5 trips/hr. The results of the analysis described herein reflects the <u>average</u> number of passengers per hour which can be carried by any given vessel.

Step three:

We now must determine the number of passengers (P) which may be processed per hour per vessel. This relationship being given by

$$P_i = n_i \times VC_i$$

where

 P_i = number of passengers per hour per vessel, for vessel type i

 n_i = number of vessel trips per hour, for vessel type i, and VC_i = capacity (passengers or autos) for vessel type i

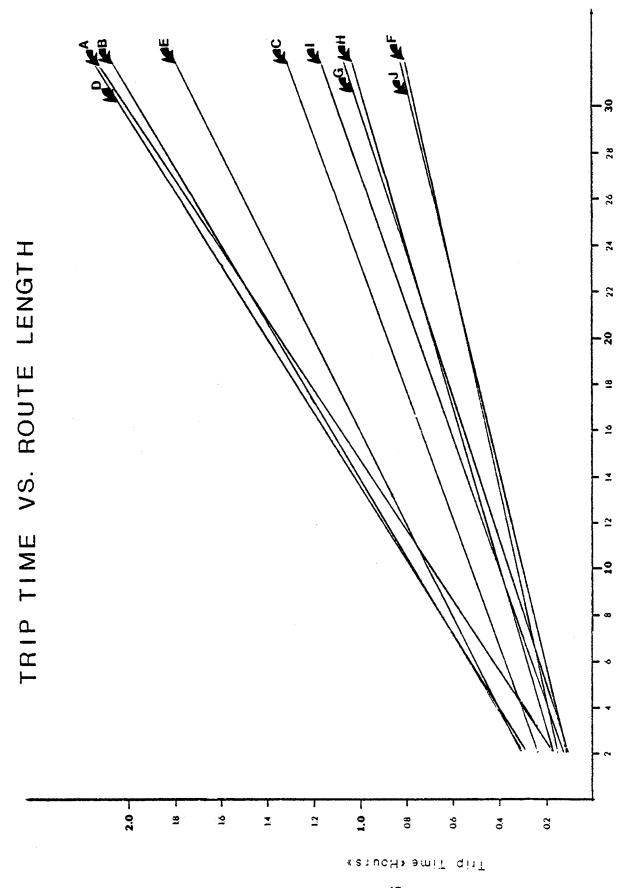


FIGURE 2.2 COMPARISON OF TRIP TIME VS. ROUTE LENGTH

ROUTE LENGTH (MILES)

Thus, for vessel type A and G,

$$\begin{aligned} & P_{A} = n_{A} \times VC_{A} & P_{G} = n_{G} \times VC_{G} \\ & P_{A} = 2.78 \times 400 & P_{G} = 4.54 \times 60 \\ & P_{A} = 1112 \text{ passengers} & P_{G} = 272 \text{ passengers} \\ & \text{per hour per vessel} & P_{G} = m_{G} \times m_{G} \times m_{G} \\ & P_{G} = m_{G} \times m$$

Again to facilitate this calculation, Figures 2.3A, B and C have been developed for determining the values of P for various route lengths and vessel types.

Step Four

The number of vessels of type $i\ (NV_i)$, needed to process the actual demand can now be calculated,

$$NV_{i} = \frac{D}{P_{i}}$$
 $NV_{A} = \frac{D}{P_{A}}$
 $NV_{G} = \frac{D}{P_{G}}$
 $NV_{G} = \frac{2000}{272}$
 $NV_{A} = \frac{2000}{1112}$
 $NV_{G} = \frac{2000}{272}$
 $NV_{G} = 7.35 \Longrightarrow 8$

These values must obviously be rounded to the next highest whole number since, we are dealing with vessels. Also to allow for maintenance of a vessel at any time, and avoid disruption of service, one additional vessel should be included in the fleet.

Step Five:

Once the number of vessels $(NV_{\hat{i}})$ has been determined, we can calculate the annual fixed cost of providing these vessels as given by,

$$CV = (NV_i + 1) \times V_i P \times CRF_{SLV,I}$$

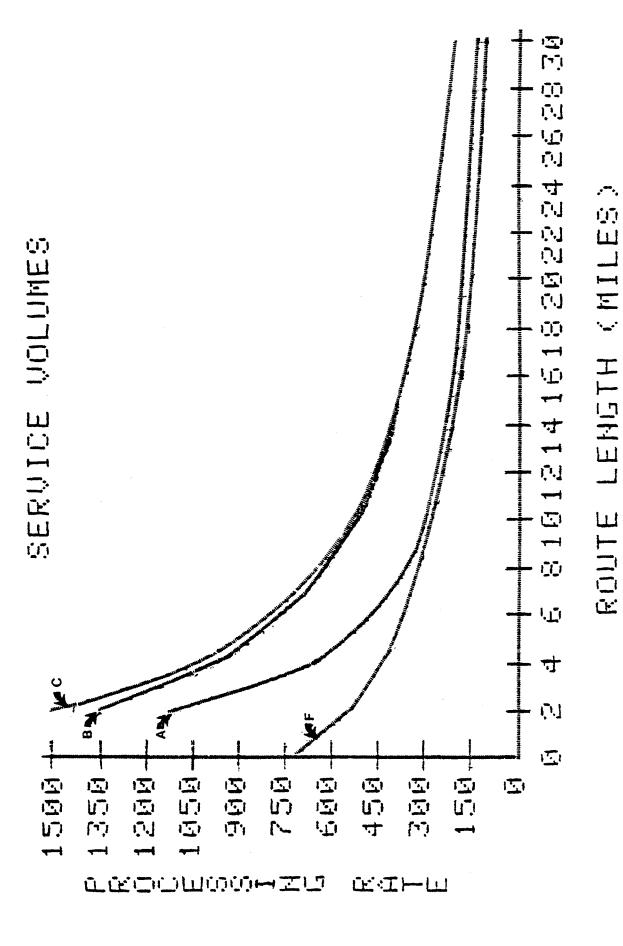


FIGURE 2.3A NUMBER OF PASSENGERS/HR./VESSEL FOR VESSEL TYPES A, B, C, AND F

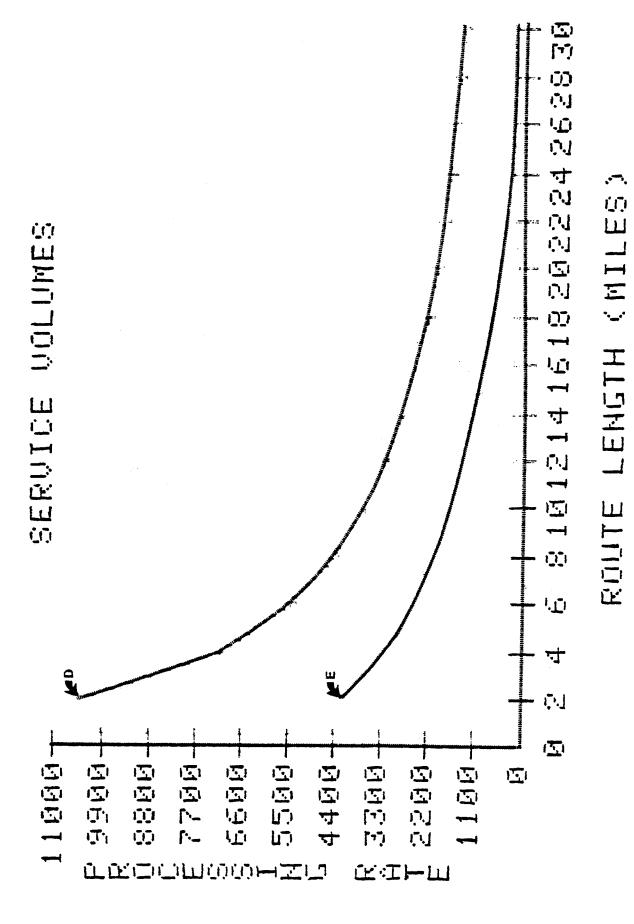


FIGURE 2.3B NUMBER OF PASSENGERS/HR./VESSEL FOR VESSEL TYPES D AND. E

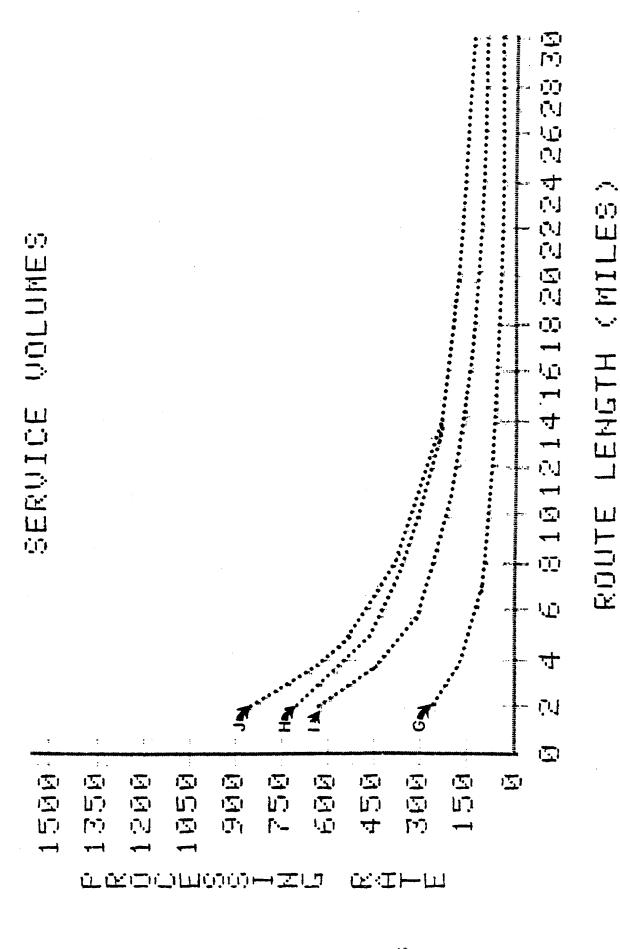


FIGURE 2.3C NUMBER OF PASSENGERS/HR./VESSEL FOR VESSEL TYPES G, H, I AND J

Thus,

$$CV_A = (NV_A + 1) \times V_A P \times CRF_{SLV,I}$$

 $C_{VA} = (2+1) \times (5,700,000) \times (0.1547)$
 $CV_A = $2,645,370/yr$.

and

$$CV_G = (NV_G + 1) \times V_G P \times CRF_{SLV,I}$$

 $CV_G = (8+1) \times (1,320,000) \times (0.1598)$
 $CV_G = $1,898,424/yr$.

where (VP) and (SLV) are drawn from Table 2.6, and (I) is assumed to be 15%. Capital Recovery Factors are available in many economic texts.

Step Six:

At this point, we have established the number of vessels needed to service the peak hour demand and the annual cost of providing these vessels. In order to provide a comparative overall system analysis for the different vessels types, we must determine the cost of operating the vessels on a common basis. Based on the information presented, thus far, we have decided to make this comparison on a per seat-mile basis.

For the case presented here the annual number of passenger-miles for this system has been estimated to be 2,000,000 passenger-miles per year. While the system actually services 2,000,000 passenger miles, the number of vessel-miles traveled is not directly proportional since each time a vessel makes a trip, it may not be completely full. To account for this occurrence, an average vessel load factor (which represents the percentage of capacity utilized), must be applied to determine the actual cost per seat-mile. A load factor of

0.6 is considered adequate for the type of service being analyzed and is used in further calculations.

Thus, the annual cost of operating the vessels on a per seat-mile basis is as follows:

$$\begin{aligned} & \text{AOC}_{\text{A}} = (\text{VOC}_{\text{A}} \text{ ($/$seat-mile)} \times \text{PM} \times 0.6) + \text{CV}_{\text{A}} \\ & \text{AOC}_{\text{A}} = (0.031 \times 2,000,000 \times 0.6) + 2,645,370 \\ & \text{AOC}_{\text{A}} = 37,200 + 2,645,370 = 2,682,570/\text{yr}. \\ & \text{AOC}_{\text{G}} = \text{VOC}_{\text{G}} \text{ ($/$seat-mile} \times \text{PM} \times 0.6) + \text{CV}_{\text{A}} \\ & \text{AOC}_{\text{G}} = (0.054 \times 2,000,000 \times 0.6) + 1,898,424 \\ & \text{AOC}_{\text{G}} = 70,800 + 1,898,424 = \$1,969,224/\text{yr}. \end{aligned}$$

where VOC; is drawn from Figure 2.1.

To these costs we must also add the costsof the terminal operations and associated administration costs. However, in the case presented here, these were assumed to be equal for the system regardless of vessel type. Thus, it happens that the system with the lowest annual cost per seat-mile also has the lowest overall annual system cost and the choice would be vessel type "G" for the service.

Note that in this case, the higher operating costs of the higherspeed vessel are outweighed by the capital costs of the slower vessel, and that the capital costs really determine the analysis results.

Summary of Economic Analysis Procedures and their Applications

The example described above provides a detailed analysis of one particular route with a choice between two particular vessel types. The procedure can be expanded to include an evaluation of several different vessel types, route lengths and varying passenger demands by simply including them in the iterative procedure.

To help facilitate these calculations, Appendix VI contains a listing of the calculated values which are needed in the analysis procedure for routes lengths of two to thirty miles, for varying hourly passenger demands for each of the vessel types described herein. This information together with the nomographs presented in previous sections should provide the transportation planner and/or ferry operator with the tools to needs to perform an economic evaluation of implementing a new or expanded ferry service.

CHAPTER 3

FERRY RIDERSHIP SURVEYS AND ANALYSIS

Ridership surveys conducted during the second year research served two primary purposes:

- identifying critical user, service, and related characteristics and trends which influence ferry use
- provide a detailed data base for calibration of a modelchoice demand model for estimating ferry ridership

Two different surveys were constructed for obtaining this information, as the form and nature of the required data needed for general analyses and for model calibration differed substantially. The Staten Island Ferry was utilized as a base system for test studies due to its ready accessibility to the study team, and more importantly, because it directly competes with two other modes - express bus and auto thus providing an excellent opportunity to observe mode choice behavior. Figure 3.1 illustrates the route of the ferry, which connects the northern tip of suburban Staten Island with lower Manhattan. Competing auto and bus services travel from Staten Island to Brooklyn over the Verrazano Bridge, then to Manhattan via one of several East River crossings. Both surveys focused on peak hour ridership, as commuter trips were to be the subject of the demand forecasting analysis. It was deemed reasonable to isolate this rider group, as their behavior is repetitive, and therefore, most amenable to prediction. Factoring can then be used to relate to other user components. The Surveys

A. On-Board Survey

A mail-back survey questionnaire was distributed to Staten Island Ferry users during a typical weekday morning rush hour (6:30-9:00 AM) in February, 1981. During the survey period,

FIGURE 3.1 LOCATION MAP - STATEN ISLAND STUDY

20,000 passengers used the service, and 4,700 were given questionnaires. Of these, more than 2,300 were returned and deemed usable.

The on-board survey provided an inexpensive means of obtaining basic information on rider characteristics and their view of key service attributes. While not extremely detailed, these results were used to provide insight into rider behavior, and to assist in structuring the demand model.

B. Home Mail-Back Survey

On-board survey results were not sufficient for calibration of the demand model for a number of reasons. The model used is of the individual choice type (discussed in Chapter 4), and requires numerous detailed records concerning individual trips, not only on the subject mode, but on the competing modes as well.

Only through the use of surveys distributed to the home could users of all three modes (ferry, express bus, auto) be conveniently reached. A 100% sample of residences in 6 Staten Island census tracts was selected for this purpose. The tracts were selected to cover a wide range of socio-economic characteristics (using the 1970 census as a basis for this determination), as well as reasonable numbers of commuters using all three of the candidate modes.

A mailing list of 5,118 residences was established for the 6 census tracts. From these, 1,123 forms were returned, of which 850 worked in Manhattan, and were usable.

C. Comparisons With Other Systems

To provide for a basis of comparison with other systems, the results of two previous studies conducted on the San Fracisco and Seattle ferry systems were solicited and obtained. This allowed an

evaluation of the universality of the results obtained from the two Staten Island surveys.

D. Response

The response to the two Staten Island Ferry surveys was quite good. The on-board survey produced a 49% return rate, which is unusually high for mail-back surveys. The home-based survey produced a 22% response rate, which is virtually unheard of for this type of questionnaire.

One of the reasons for the good response was the appearance of articles in the local edition of the "Daily News" and the "Staten Island Advance", a popular local newspaper, shortly before the survey which informed the public of its occurrence. The NYC Bureau of Ferries was also extremely helpful, making a number of on-board announcements on vessels and posting signs in the terminal exhorting riders to return the forms. Much of the information collected in these surveys has been passed on to the Bureau of Ferries to help them in assessing the existing service and to assist in future planning and analysis of the system.

Staten Islanders, and ferry riders in particular, have also been subjected to numerous transportation studies and surveys in recent years, primarily because of their unique situation. Staten Island is a rural/suburban community which is part of one of the densest cities in the world-New York. It is an island quite isolated from the rest of the city and is actually closer to New Jersey than to Manhattan. Manhattan is accessible only via ferry, the Verrazanno Bridge (through Brooklyn), or via several bridges through New Jersey. None of these are terribly convenient, compared to the options avail-

able to most other New Yorkers. Rather than being annoyed by many such studies, however, Staten Islanders have always been extremely cooperature in returning the requested data. Thus, the high return rates were not completely unexpected. A corollary to this is the unusually high degree of completeness and consistency with which most of the forms are filled out, again indicating the concern Staten Islanders have for their system.

Table 3.1 summarizes the basic response statistics for each of the surveys described above. Table 3.2 details the response to the home-based survey by zip code and mode used. This latter breakdown is important in analysis, as the demand model requires sufficient data from each origin zone via each mode for proper calibration. The Survey Instruments

The on-board, mail-back questionnaire is included an Appendix I to this report. It is designed to allow an individual to complete it in no more than 5 to 10 minutes, and is therefore limited to 23 questions, some of which have several sub-parts.

Note that the questionnaire begins with a series of queries regarding the particular trip made the morning of the survey. This allows the respondent to focus on one (presumably typical) trip without trying to construct an "average" trip experience. Personal characteristic questions are asked last, as some people are loathe to answer these. If they are asked first, the rider may discard the entire form. If asked last, the rider generally just omits those to which he or she does not wish to respond.

TABLE 3.1

		Summary of Recent Ferry Surveys	ecent Ferry	Surveys		
Survey Name	Survey Conducted By	Survey Date	Survey Type	Number of Forms Distributed	Number of Forms Returned	Response Rate
Staten Island Ferry on Board Survey	TTRC / NYC Bureau of Ferries	February 1981	On-board mail-back	4,700	2,310	49%
Staten Island Home Interview Survey	TTRC/NYC Bureau of Ferries	March 1981	Mail-back	5,118	1,123(1)	22%
Golden Gate Driver & Ferry Rider Attitudinal Survey	Golden Gate Bridge, Highway & Transp. District	April 1980	Telephone interview		500 Auto 302 Ferry	
Washington State Ferries Washington Commuter Survey ⁽²⁾ State Ferri	s Washington State Ferries	January 1979	On-board drop-off	(8)966'9	1,491	59%

Although 1123 questionnaires were returned, only 850 of these were for people who travel to the Manhattan CBD and were usable in the development of the demand model. (1)

⁽²⁾ Seattle/Winslow Route

⁽³⁾ Total number of forms distributed for all routes; individual breakdown for Seattle/Winslow Route unavailable.

TABLE 3.2: SUMMARY OF RETURNED STATEN ISLAND HOME INTERVIEW QUESTIONNAIRES

Number of Usable Retur	ns by Mode of Travel
------------------------	----------------------

Staten Island Zip Code Zones	Ferry	Express Bus	<u>Auto</u>	Percentage of Total Returns
10302	5	2		1.0
10304	9	2	2	2.0
10305	13	4	1	2.0
10306	95	19	6	15.5
10308	272	148	36	59.1
10310	30		2	4.2
10312	61	_50	_14	16.2
	485	225	61	100.0

Of course, critical to obtaining an adequate response on a mailback survey is the inclusion of a postage-free return.

Appendix II contains the survey form used in the home-based, mail-back study. It is quite a bit longer than the on-board question-naire, and is designed to be completed in about 30 minutes. It also begins with a series of questions concerning an individual work trip, but requests a far greater level of detail.

Two aspects of the latter questionnaire are worthy of mention. Asking a traveler about travel time, and obtaining actual travel times are two different things. Unless he or she is asked to time a particular trip before hand, surveys yield a response reflective of the traveler's "perceived travel time," which often over-counts waiting times, transfer times, etc., and other times perceived to be a special "nuisance." Figure 3.2 illustrates a unique form developed for

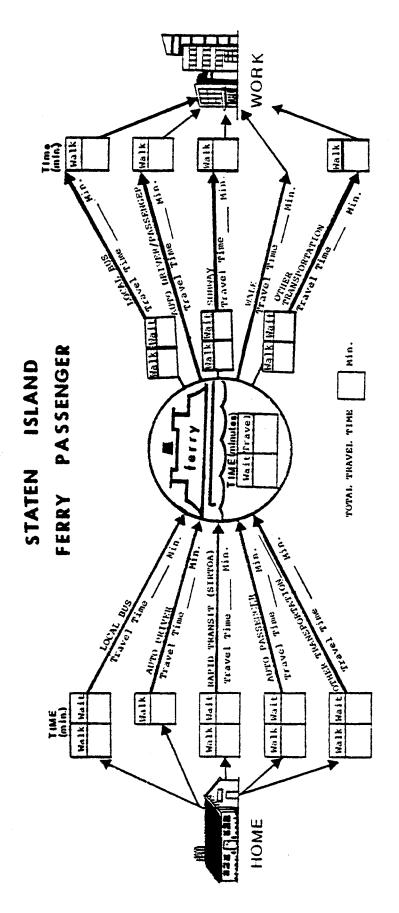


FIGURE 3.2: A SCHEMATIC FORM FOR OBTAINING DETAILED TRAVEL TIME RESPONSES

this survey to try and elicit more accurate responses. The form graphically represents the components of the home-to-work trip, and makes the rider specify various travel time components. Interestingly, the total times revealed in this question are often different from the response to a previous question which simply asks for door-to-door travel times.

Several random field checks indicate that the travel times obtained in response to this particular form are accurate to within $\pm 10\%$ of real total travel time, a distinct improvement over conventional means of soliciting this information.

Note that respondants to the home-based questionnaire are asked to evaluate all three potential modes for their Manhattan trip, even if they have never used it. In calibrating individual choice models, these evaluations are critical. The individual's choice of a particular mode is influenced by his or her perceptions of the available alternates, even if those perceptions are substantially incorrect. In understanding mode choice, it is not only necessary to know why a given mode was chosen, but also why not other modes were not chosen.

Both questionnaire are also structured to gain insight into how the general categories of "comfort" and "convenience" are viewed by users of the various modes. First, it is important to separate these two characteristics, as they are independent ideas. A very "comfortable" vessel may run on a very "inconvenient" schedule. Secondly, it is important to dissect each to find what specific attributes make up a "comfortable" or "convenient" service, and how such qualities can be quanitatively rated for a given mode. For the ferry, it is important also to identify any built in prejudices which traveler's may have either for or against the waterborne mode. Fear of the water

would cause some travelrs to not use the ferry, while the special joy of viewing the Statue of Liberty on a clear day may be substantial inducement for Staten Island Ferry users. The questionnaires attempt to quantify the relative importance of these characteristics in mode choices, and what specific attributes of service affect traveler perceptions.

Comparisons and Analysis of Rider Characteristics

Survey responses were available for the Staten Island Ferry, the Golden Gate Ferry and a principal commuter route of the Washington State Ferry System. These were examined for similarities and/or differences in basic rider characteristics. Table 3.3 gives a summary comparison of key attributes, while Table 3.4 gives a more extensive comparison.

TABLE 3.3

SOME BASIC COMPARISONS AMONG FERRY RIDERS OF THREE SYSTEMS

Characteristic	Staten	Golden	Washington
	Island	Gate	State
Percent Male-Female	54 - 46	68 - 32	63 - 37
Average Age (Years)	36.8	32.8	38.5
Average Household Income (\$/Yr.)	30,375	31,200	26,865
% Work Trips in Peak	96.6	100	93.0
Average Round-Trip Freq.	4.9	4.3	4.7
(Trips/Week)	Rail, Bus	Auto	Auto
Principal Access Mode	(63%)	(53%)	(86.8%)

The profiles are remarkably similar. Ridership is less maledominant on the Staten Island Ferry, and the principal access mode is transit, reflecting the service's function as an integral part of a transit network. The Staten Island Ferry is met by both railand

TABLE 3.4: DETAILED RIDER CHARACTERISTICS ON THREE FERRY SYSTEMS

Ferry System:

Sta	ten Island	Golden Gate	Washington State
Characteristic			
 Access Mode a. Walk b. Bus c. Auto Driver d. Auto Passenger e. Train/Subway f. Other 	6.9% 30.0 16.1 12.0 33.9 1.0	5.0% 42.0 53.0 - -	9.1% 1.1 86.8 - 1.9
2) Trip Purposea. Workb. Shoppingc. Recreationald. School	96.6% 0.4 - 3.0	100.0%	93.0% - - 7.0
 3) Mode Used after leaving Ferry a. Walk b. Bus c. Auto Driver d. Auto Passenger e. Train/Subway f. Other 	57.1% 7.7 3.0 0.6 30.3 1.3	90.0% 4.0 - - 5.0	54.6% 26.6 16.0 - 1.1
4) Trip Frequency a. Once/week b. Twice/week c. Three/week d. Four/week e. Five/week or more f. Infrequently	0.5% 0.5 1.1 1.7 95.5 0.8	17.0 17.0 63.0	12.2 84.7 3.2
5) Car Ownership a. one b. two c. three or more d. none	51.4% 26.0 7.7 14.9	- - - -	- - -
6) Gender a. Male b. Female	54.0% 46.0	68.0 32.0	63.0 37.0

TABLE 3.4 (Continued)

Ferry System:

		Staten Island	Golden Gate	Washington State
Characte	ristic			
7) Age 6 a. und b. 25 c c. 35 d d. 50 c e. 65 d	er 25 - 34 - 49 - 64	22.1% 28.8 28.3 19.1 1.3	7.0% 31.0 51.0 10.0 2.0	10.0% 31.0 38.0 18.0 3.0
8) Incom a. b. c. d. e.	ne See Note (2) below	3.8% 23.1 28.0 37.0 8.2	7.0% 18.0 23.0 50.0	7.5% 22.0 30.9 29.9 10.0

Note:

- (1) Seattle-Winslow Route
- (2) Income ranges for each survey are as follows:
 - (a) Staten Island
 a. less than \$9,999 b. \$10,000 to \$19,999 c. \$20,000 to \$29,999 d. \$30,000 to \$49,999 e. \$50,000 or more
 - (b) Golden Gate
 a. less than 15,000 b. \$15,000 to \$24,000 c. \$25,000 to 35,000 d. 35% or more
 - (c) Washington State
 a. less than \$10,000 b. \$10,000 to \$20,000 c. \$20,000 to \$30,000 d. \$30,000 \$40,000 e. \$50,000 or more

extensive bus services at either end of its run. The auto-dominance of the Washington State system reflects the fact that the majority of users bring their vehicles on the ferry. In San Francisco, free park-'n-ride facilities encourage auto access, and local buses provide access as well.

All three systems serve work trips as the strongly dominant trip purpose during peak hours, but this characteristic is similar to other modes of transport during peak periods as well.

Figures 3.3, 3.4 and 3.5 examine the rider characteristics of Staten Island Ferry riders in more detail, particularly with respect to their choice of mode.

Figure 3.3 illustrates the modal split among the three primary modes by gender. The significant characteristic displayed is that females have a much stronger preference for the express bus than do males. Previous studies of New York City express buses have shown that this is primarily a security-based characteristic--women preferring the security of a higher-price, single mode express bus trip over a ferry trip which frequently includes subway use as an access mode. Personal security is a concern which is also revealed in several other results which are discussed later.

Mode usage by income is shown in Figure 3.4, and displays some relatively interesting characteristics. Ferry use declines as income rises. More importantly, the ferry has an extremely high percentage (95-100%) of low-income riders. This is undoubtedly due to the extremely low fare on the Staten Island Ferry--25¢ per round trip--which, even when added to a 75¢ transit fare on a connecting mode, is far less expensive than the \$2.50 one-way exress bus fare and the

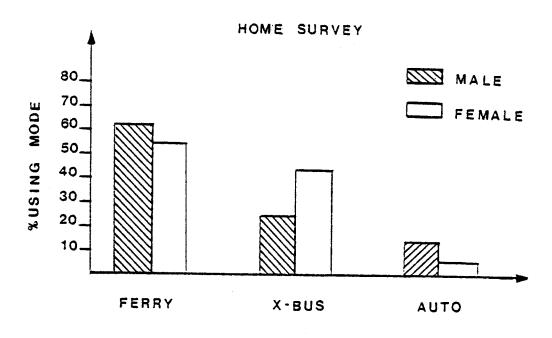


FIGURE 3.3
MODE USAGE BY GENDER: STATEN ISLAND

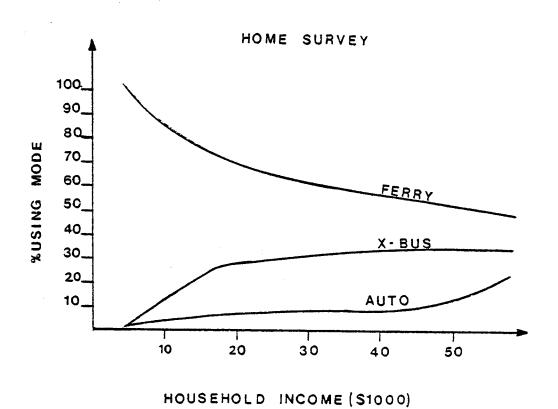


FIGURE 3.4
MODE USAGE BY INCOME: STATEN ISLAND

\$8-15/day cost of tolls and parking in downtown Manhattan. The economics of the Staten Island Ferry are a strong ridership inducement. Auto use increases with increasing incme, taking a large leap at the \$50,000/year level, but system capacity constraints limit auto use to downtown Manhattan substantially. The high express bus fare limits usage in low-income categories, but levels off at an income in the range of \$18,000/year. This is a fairly low range in itself, emphasizing that the express bus has service features which make it extremely attractive even to workers of moderate income.

Figure 3.5 illustrates the distribution of mode usage by age group, and shows nothing of a startling nature. Preference for the ferry is strongest among younger and older groups, with presumably mid-career groups between 25 and 45 preferring other modes more strongly.

These trends are interesting, and yield some insights into how users make their modal decisions. It should be noted, however, that the dominance of the ferry among all user groups is at least partially due to the capacity constraints of the auto and express bus modes, and the unusually low ferry fare, both of which are unique to the Staten Island system.

Table 3.5 reinforces these observations, giving a detailed breakdown of user characteristics by mode used.

TABLE 3.5 SUMMARY OF USER DEMOGRAPHICS BY MODE (BASED ON STATEN ISLAND HOME SURVEY)

MODE OF TRAVEL

	<u>Ferry</u>	Express Bus	Auto
Characteristic			
 Gender a. Male b. Female 	72.6% 27.4	58.8% 41.2	86.9% 13.1
2) Marital Statusa. Marriedb. Single	74.7% 25.3	81.8% 18.2	93.4% 6.6
3) Age a. 18 - 24 b. 25 - 34 c. 35 - 44 d. 45 - 54 e. 55 - 64 f. 65 and over	10.1% 30.0 26.0 20.5 11.7	7.7% 33.5 34.8 15.8 7.2 0.9	45.9 29.5 14.8 9.8
4) Dwelling Typea. single-familyb. two-familyc. apartment	67.6% 20.1 12.3	70.5% 24.5 5.0	77.0% 18.0 5.0
5) Occupation a. clerical b. craftsman/foreman c. civil servent d. sales e. manager f. student g. professional h. other	25.8% 6.9 10.7 2.5 21.0 2.5 15.5	22.5% 10.6 5.0 4.1 27.1 0.9 20.6 9.2	0.0% 11.5 31.1 8.2 21.3 0.0 19.7 8.2
6) Drivers License a. Yes b. No	89.7% 10.3	91.9% 8.1	96.7% 3.3
7) Autos in Household a. one b. two c. three d. four e. none	52.0% 34.2 5.2 5.2 3.5	61.3% 28.9 5.3 2.2 2.2	30.0% 53.3 10.0 6.7

TABLE 3.5 (Continued)

MODE OF TRAVEL

	Ferry	Express Bus	Auto
Characteristic			
8) Auto Availability a. always b. sometimes c. never	52.2% 22.3 25.5	47.1% 23.1 29.0	83.3% 11.7 3.3
9) Family Income a. under \$10,000 b. 10,000 - 14,999 c. 15,000 - 19,999 d. 20,000 - 24,999 e. 25,000 - 29,999 f. 30,000 - 39,999 g. 40,000 - 49,000 h. over \$50,000	3.3% 6.4 8.9 15.1 20.2 26.2 12.2 7.6	-% 4.0 7.5 15.0 20.5 29.5 12.5	-% 1.7 0.0 15.5 17.2 31.0 12.1 22.4

⁽¹⁾ Auto includes auto drivers and auto passengers

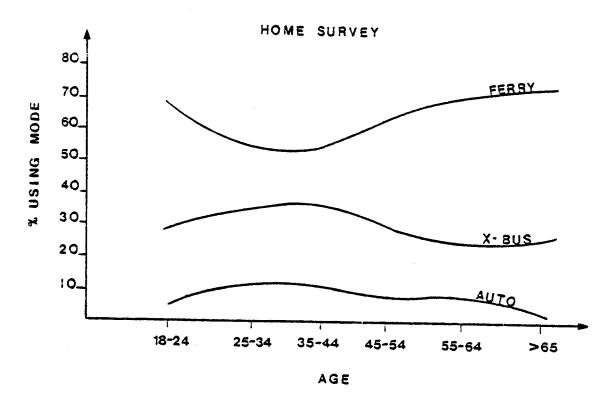


FIGURE 3.5
MODE USAGE BY AGE GROUP - STATEN ISLAND

Analyzing The Modal Choice Problem

Critical to the understanding of ferry demand forecasting is substantial insight into the process by which individual riders choose their mode of travel from among the available choices. In considering a modal choice in which the waterborne mode is one of the alternatives, reasons for selecting a particular mode were grouped into five general categories:

- 1. travel time
- 2. travel cost
- 3. convenience
- 4. comfort
- 5. special considerations associated with the waterborne mode.

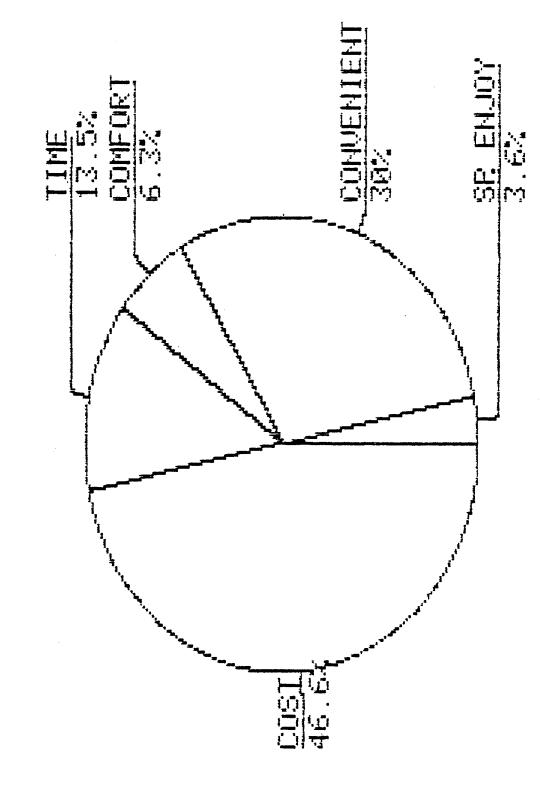
The first four items are standard categories used in such studies. Comfort and convenience were separated (they are usually grouped together) to allow for a more detailed examination of how each of these is viewed by the user. The fifth category was added to account for any special considerations; i.e., fear of sinking, seasickness, special enjoyment of a waterborne trip, etc. These considerations may be positive or negative, but they clearly could influence mode choice, and are not included in any of the other categories.

Figure 3.6 illustrates the ranking of these five aspects of modal choice for the Staten Island Ferry. The percentages shown in the figure represent the percentage of survey respondents who chose each as the MOST IMPORTANT reason for taking the ferry.

For the Staten Island Ferry, "travel cost" is clearly the most important reason for mode choice among ferry users. This correlates extremely well to the unusually low fare on the system, which is a major inducement. "Convenience" aspects were next most important, followed by "travel time," "comfort," and "special enjoyment of a boat ride." Clearly, in the Staten Island case, the fact that the ferry is a relatively uncommon urban transport mode did not greatly influence mode choice.

More interesting, however, is that riders choosing auto or express bus modes did so for entirely different reasons. Both auto and express bus users cite "convenience" as the number one reason for choosing their mode, with "travel time" second, "comfort" third, and "travel cost" last. Table 3.6 illustrates this point.

RANKING OF TRAVEL CHARACTERISTICS



RANKING OF IMPORTANCE OF TRAVEL CHARACTERISTICS - BASED ON STATEN ISLAND FERRY RIDERSHIP SURVEY

TABLE 3.6

COMPARATIVE FACTORS IN MODE CHOICE AMONG STATEN ISLAND - MANHATTAN COMMUTERS

MODE CHOICE	Ferry Users		X-B	us Users	Auto Users		
VARIABLE	Rank	Percentage	Rank	Percentage	Rank	Percentage	
Travel Time	3	13.5	2	21.4	2	24.5	
Travel Cost	1	46.6	4	6.8	4	4.0	
Comfort	4	6.3	3	8.4	3	8.2	
Convenience	2	30.0	1	63.4	1	63.3	
Special Enjoyment	5	3.6					

This is not totally surprising, however. One of the chief attractions of the Staten Island Ferry is its miniscule fare--obviously this shows up as the primary inducement. Cost, if anything, is a negative factor for the express bus and auto. This attraction of these modes expectedly runs more to comfort/convenience aspects. "Travel time," as the second major attraction for these modes is interesting, in that the actual travel time differentials between ferry and express bus trips for many trips are not large, and sometimes favor the ferry. Obviously, perceived travel time enters the picture here, as the waiting and transfer times associated with the typical Staten Island Ferry trip makes the trip seem longer than it actually is. In this light, "travel time" takes on almost the same meaning as "convenience," and makes the results more logical.

Figure 3.7 emphasized this point. For the four significant orgin zones, one has no express bus available, one shows bus times which

are 17% less than ferry times, another bus times only 8% less than ferry times, and another bus times 5% more than ferry times. Again, the emphasis on travel time exhibited by express bus users may be influenced by other factors.

Examination of mode choice factors of Staten Island Ferry users by gender and income reveals little. There is virtually no difference in the reasons selected by male and female ferry users. Figure 3.8 illustrates the analysis of mode choice by income level and reveals two items worthy of note;

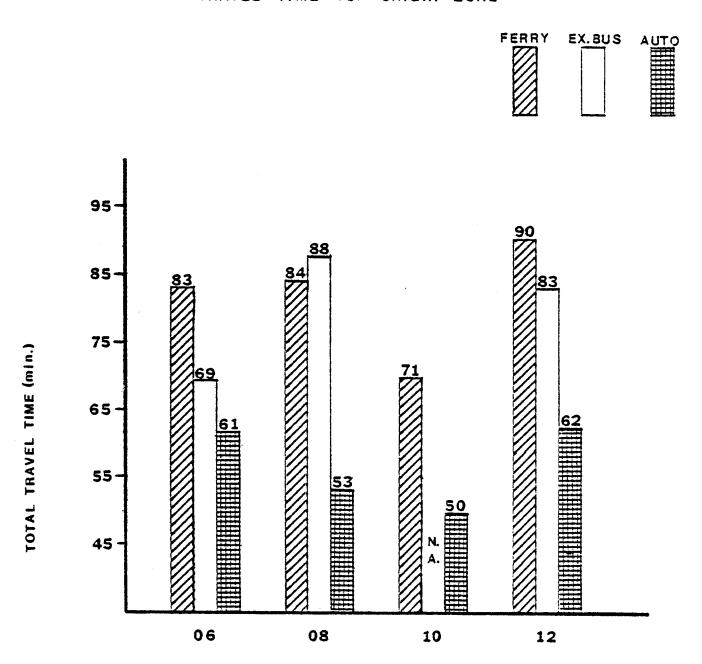
- "convenience" increases sharply as an attraction at high income levels where cost is presumably not a factor, and user looks primarily to his or her personal satisfaction with the mode;
- "travel cost" is a more important factor for middle income groups, less important at the low- and high-income portion of the scale.

The latter is particularly interesting in view of the results of Figure 3.4, in which preference for the ferry is seen to be highest among low-income groups--presumably because of the low fare.

If Staten Island Ferry users choose "travel cost" as the principal mode choice factor, due primarily to an extremely low fare level, this result cannot be expected to be duplicated in other ferry systems.

The results of the Washington State survey do not permit an analysis of this factor, but the Golden Gate survey may be manipulated to obtain similar statistics. As Table 3.7 illustrates, the results are considerably different from those obtained in the Staten Island Ferry survey.

TRAVEL TIME VS. ORIGIN ZONE



STATEN ISLAND ORIGIN ZIP CODE ZONES

FIGURE 3.7

AVERAGE TRAVEL TIMES BY MODE TO THE MANHATTAN CBD FROM STATEN ISLAND

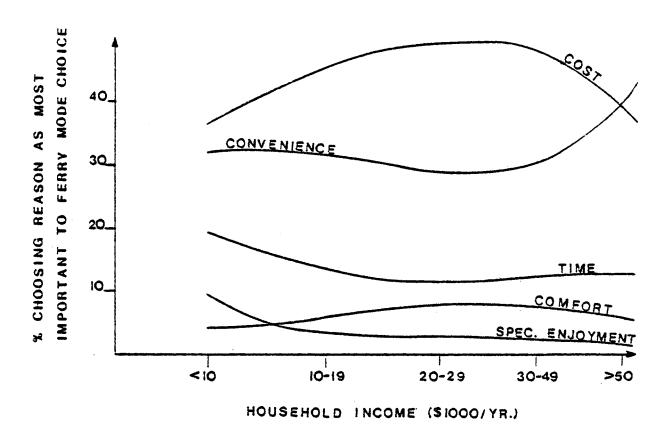


FIGURE 3.8

MODE CHOICE FACTORS BY INCOME LEVEL: STATEN ISLAND FERRY USERS

TABLE 3.7

RANKING OF MODE CHOICE FACTORS FROM TWO FERRY SYSTEMS

	Staten Island Ferry	Golden Gate Ferry
Most Important Factor	Cost	Comfort
2d Factor	Convenience	Special Enjoyment
3rd Factor	Time	Convenience
4th Factor	Comfort	Time
5th Factor	Special Enjoyment	Cost

Golden Gate Ferry riders place "travel cost" last among their reasons for choosing the mode. This perhaps reflects the higher cost of the system--\$1.50/one-way trip--which is comparable to competing express buses, but still less than parking and toll costs for the auto mode.

Of great interest is that the special attraction of a boat trip is the second most important factor in choosing the Golden Gate Ferry. This correlates with an earlier Staten Island Ferry study conducted in 1978 which placed this factor as the number one factor for using the ferry, but disagrees with the current survey. The 1978 study, however, included off-peak users which contained substantial numbers of tourists and sightseers. Nevertheless, the Golden Gate study points out that the mere fact of a boat trip can be a strong inducement for ferry ridership, as long as other factors are at acceptable levels.

Defining Comfort, Convenience, and Special Enjoyment of Boat Trip

"Comfort" and "convenience" are general phrases which encompass a great many characteristics. Similarly, the category of "special enjoyment..." which was used in the current work also covers a number of more specific characteristics.

Because of this, the surveys included substantial listings of specific factors associated with each overall category, and asked riders to identify and rank those characteristics of primary importance. Figure 3.9 illustrates these results.

"Comfort" was interpreted by Staten Island Ferry users to mean safety from crime, getting a seat, and safety from accidents--in that order. Other factors, such as cleanliness, heat and air conditioning,

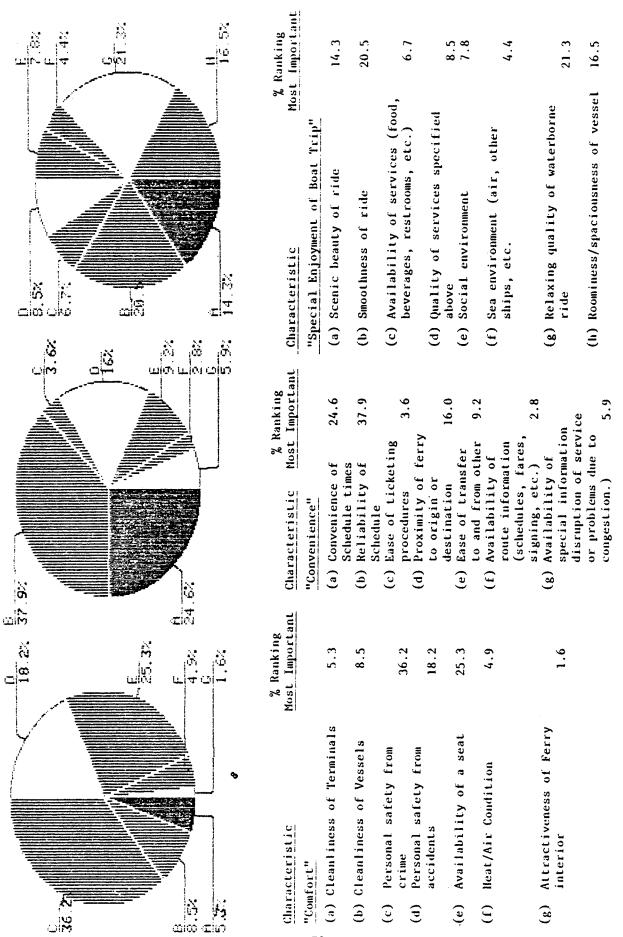


FIGURE 3.9
RANKING OF "COMFORT", "CONVENIENCE" & "SPECIAL ENJOYMENT OF A BOAT RIDE" FOR THE STATEN ISLAND FERRY SYSTEM

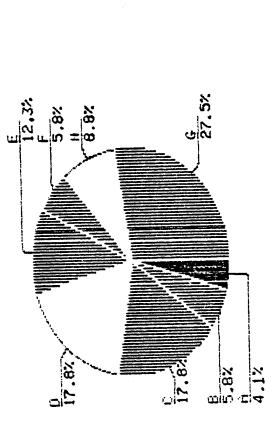
and attractiveness rank as minor issues. "Safety from crime," while not unique to New York City, would probably not rank as highly in areas where crime (both in the streets and on standard transit services) is not as highly visible. Seating availability always ranks highly in mode choice surveys, and the current study is consistent with others.

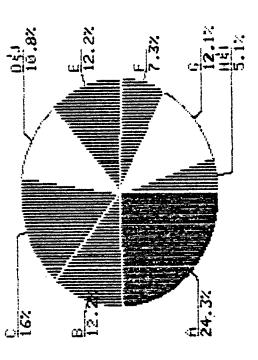
"Safety from accidents" proved unusually high as a factor in the current study. This factor is often taken for granted (particularly for public modes) and does not show up as a strong mode choice factor in many studies. In the year preceding the study, however, several rail and one ferry incident received much public attention, and may have served to heighten the awareness of this factor.

"Convenience" is generally interpreted as schedule reliability, schedule convenience to work times, proximity of ferry to trip origin/destination, and ease of transfer to other modes. These factors are reasonably consistent with the results of other studies, and are not surprising.

While "special enjoyment of the boat ride" was not a significant factor in mode choice, riders identified this factor with smoothness of ride, relaxing quality of the sea, spaciousness of the vessel, and scenic beauty--in the order given.

Figures 3.10 and 3.11 give similar rankings for express bus and auto users. Interestingly, the results are more or less consistent with the views of ferry users. Thus, while ferry users consider the major factors of cost, time, convenience, comfort, and special enjoyment quite differently from express bus and auto users, they view each individual factor in similar terms.





% Ranking Most Important	24.3	12.2	16.0	eans of 2.3	12.2	7.3	rs 12.1	nation, gns, etc.) 2.3
Convenience Characteristic	(a) Reliability of schedule	(b) Cost of trip	(c) Travel Time	Ease of transfer to other means of transportation	(e) Reliability of vehicle	Waiting time	Continuous ride; no transfers	Availability of route information, (i.e., schedules, fares, signs, etc.)
Conv	(a)	<u>a</u>	(c)	(p)	(e)	(f)	(g)	(4)
% Ranking Most Important	4.1	5.8	17.8	17.8	12.3	5.8	27,5	8.8
Comfort Characteristic	(a) Cleanliness of vehicle	Freedom from annoyance	(c) Safety from crime	(d) Safety from injury	(c) Heat and Air Conditioning Comfort	Weather protection	Availability of scating	Comfortable seating
Comfe	(a)	a	(c)	(3	(c)	Ξ	(g)	(H)

Figure 3.10 Ranking of "Comfort" and "Convenience" based on Home Interview Survey Express Bus Passengers destination

2.8

Availability of route information

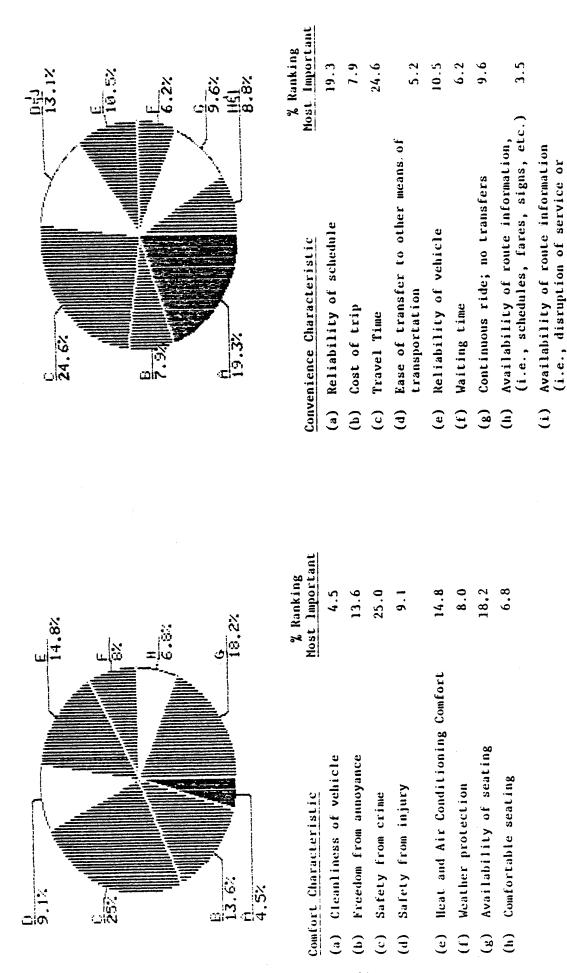
 Ξ

(i.e., disruption of service or problems due to congestion)

Proximity of service to origin or

(i)

8.5



Ranking of "Comfort" and "Convenience" based on Home Interview Survey Figure 3.11 Auto Users

7.9

Proximity of service to origin or

destination

 $\widehat{\Xi}$

problems due to congestion)

5.3

Some Conclusions

The results of the Staten Island Ferry surveys reveal a critical fact: Staten Island commuters consider the ferry as simply another alternative for getting to work. The fact that the ferry is a waterborne mode seems to have no impact on the mode choice. This is encouraging, as it suggests no inherent bias against the waterborne alternative. In New York City, the low cost of the ferry fare seems to be the over-riding factor in attracting ridership.

Golden Gate Ferry riders show a distinctly different pattern, and the fact of the waterborne mode appears to be a strong positive factor in developing ridership.

The reasons for Staten Island commuters choosing express bus and auto are quite different from those of Staten Island ferry users, but are in fact similar to the reasons of Golden Gate Ferry users for choosing that service. The commonality among Staten Island express bus and auto users and Gold Gate Ferry users is that all are moreor-less "premium" service with relatively high cost, whereas the Staten Island Ferry is not.

Comfort is generally interpreted to mean personal safety and availability of a seat. Convenience relates primarily to schedule and terminal location.

In Chapter 4, the calibration of a demand forecasting modal is discussed and illustrated. It will be interesting to note whether or not the modal verifies the key mode choice factors identified herein, or reveals others.

CHAPTER 4

A DEMAND FORECASTING MODEL FOR FERRY PASSENGERS

In considering demand forecasting for urban ferry services, the research focused upon the commuter for several reasons:

- commuter trips are repetitive, and therefore more amenable to prediction
- commuter trips are the most stable portion of ferry ridership, and make up the largest single segment of that ridership
- recreational and other trip purposes common to ferry use fluctuate strongly depending upon season, the economy, and other factors
- recreational trips (the second largest component of ferry ridership) have a highly complex alternative structure which includes not only other modes, but other trip locations as well.

Since commuter traffic generally represents a reasonably stable percentage of total traffic, factor analysis may be easily applied to adjust predictions of commuter traffic to total traffic.

Choosing a Model

There are a number of basic analytic forms which may be used to predict modal choice. The simplest form is <u>regression analysis</u>. Two more complex forms are the PROBIT or LOGIT Models, which are both "individual choice models".

In regression analysis, individual trips must be aggregated by zones for use. Thus, for all trips between zones \underline{i} and \underline{j} , data would include:

- the percentage of trips made by each available mode
- average travel times for trips made by each mode, often segregated into access time, in-vehicle time, waiting time, and transfer time

- average travel costs for trips made by each mode, sometimes divided into component costs
- average comfort and/or convenience indices describing each mode, based upon comprehensive user surveys.

In regression, data for all trips between zones i and j essentially provide one data point. Thus, regression models require extensive data bases for calibration. This extensive data need was well beyond the limits of project resources, and was therefore rejected for the current work.

The <u>PROBIT</u> and <u>LOGIT</u> Models are among the class of models called "disaggregate". This is because they do not require the aggregation of data on a zone-by-zone basis for use in calibration. Thus, each individual trip for which information is available becomes an independent data point. These models are therefore considerably more efficient in the use of data than are regression models.

Of these two, the LOGIT form was chosen for use for a number of practical reasons:

- 1. Both models are basically "share" models, predicting the percentage of total trips which utilizes each mode
- 2. The PROBIT form has never been used for choices among more than two modes; the current study deals with three different modes.
- 3. The PROBIT form involves an integral, and is mathematically difficult. This results in excessive computer time requirements for calibration and solution.
- 4. The LOGIT form can be used in the <u>disaggregate</u> mode, or at any level of aggregation desired by the user.
- 5. Comprehensive computer packages exist for the calibration, use, and validation of the LOGIT form.

The LOGIT Model

The LOGIT Model has the following analytic form:

$$p(i) = \frac{e^{-du(i)}}{\sum_{i=1}^{n} e^{-du(i)}}$$

where: p(i) = probability of a given trip being made on mode i

du(i) = disutility index for mode i

 $\Sigma e^{-du(i)}$ = sum of the exponential of the disutility indicies for all modes under consideration.

A "disutility" index is a functional measure of how "bad", or "unuseful" a given mode is for a particular trip. Analytically, they are of the form:

$$du(i) = C_{i1} a_{i1} + C_{i2} a_{i2} + ... + C_{in} a_{in} + b_{i}$$

where ain = variables describing or quantifying attribute 'n' for mode 'i'; attributes include various measures of cost, time, comfort, and convenience of the various modes.

 C_{in} = constants of calibration for attribute variable a_{in}

b_i = bias coefficient for mode i

The bias coefficient allows the model to mathematically balance the impact of known attributes against those that are unknown or unquantified. It may be included or excluded in any disutility index on the discretion of the researcher.

The model output gives values for all calibration constants and bias coefficients, as well as a number of evaluative statistics. The interpretation of many of these statistics is not straightforward, and is in considerable dispute amongst those who have studied the models. There are, however, several key reports which clearly indicate the accuracy of any given calibration.

The Calibration

The calibration utilized the individual trip information generated from the home mail-back questionnaire described in Chapter 3. Two-thirds of the data was utilized for direct calibration of the model, while the remaining third was withheld for validation.

The calibrated model is of the following form:

$$p(i) = \frac{e^{-du(i)}}{\sum_{i=1}^{3} e^{-du(i)}}$$

where: mode 1 = ferry

du(1) = 8.3455 COST(1) + 42.0395 TM(1) - 0.4511 TMREL(1)

mode 2 = express bus

du(2) = 8.3578 COST(2) + 21.9460 TM(2) + 8.3969

mode 3 = auto

du(3) = 8.1984 COST(3) + 19.1350 TM(3) + 14.0792

The variables utilized in the disutility expressions are defined below, together with the range of values and the average value of each found in the data base.

TABLE 4.1 VARIABLES USED IN CALIBRATION

variable	ave. data value	range of values		
$COST = \frac{total \ trip \ cost \ ($^{$})}{household \ income \ ($1000)}$	8.23	0.00 - 80.00		
TM = time on principal mode (min.) total trip time (min.)	0.49	0.09 - 0.98		
TMREL = user perception of schedule reliability from survey (1=poor, 5=very good)	3.13	1.00 - 5.00		

A. Some Basic Characteristics of the Model

The model addresses the three principal modes for commuting from Staten Island to lower Manhattan: ferry, express bus, and auto. Despite the fact that there are numerous potential access modes and routes to each of the three principal modes, trips were categorized only by the principal mode. Thus, anyone using the ferry as a basic mode was placed in the same group. The fact that autos, local buses, the Staten Island Rapid Transit, and walking are all modes used to access the ferry was ignored, although specifics of access time were not. This greatly simplified the model, avoiding the analysis of over 20 separate model combinations, and is consistent with extant usage of the model.

The model passes the first critical test of validity it displays reasonable trends:

- As trip cost increases as a proportion of income, the disutility also increases, and the probability of choosing the mode in question decreases. Thus, the more expensive the mode, the less the chance of choosing it for a particular trip will be (all other parameters remaining unchanged).
- 2. The time variable is interesting, as a positive calibration coefficient would be expected under certain scenarios, and negative coefficient under others. The model herein is consistent with a situation in which access times are held constant. In this case, a decrease in travel time on the principal mode will lead to a decrease in the TM variable, and the probability of slecting the mode would increase.
- 3. TMREL is a rating of user's perception of the time a schedule reliability of the ferry (1=poor, 5=very good). This rating was obtained from the questionnaires described in Chapter 3. The negative coefficient is reasonable: as the reliability rating increases, disutility decreases, and the probability of using the mode increases.

Note that bias coefficients were used on only two of the modes. When a bias coefficient is not included, the model forces the calibra-

tion to explain model choice entirely on the basis of known attribute measures. As the model focuses on ferry ridership, the research sought to quantify this mode entirely on this base, allowing the competing modes the use of a bias coefficient. Again, this procedure is relatively common in the use of the LOGIT form.

The calibration also confirms the observations of Chapter 3 that cost is the most important variable in the model choice for the Staten Island Ferry.

B. Some Statistics

The calibration data included 550 trip records. An additional 300 records were reserved for validation of the model.

Table 4.2 shows the correlation coefficients between the independent variables utilized in the model. Note that there is no strong interdependence between the variables used, a desired characteristic.

TABLE 4.2 CORRELATION COEFFICIENTS FOR INDEPENDANT VARIABLES

	TM	TMREL
COST	0.2496	-0.0501
TM	-	-0.1247

The regression coefficient for the calibration is stated as follows:

$$Pseudo-R^2 = 0.769$$

The value is not the standard square of a simple regression coefficient, but a highly complex formulation resulting in a measure with similar meaning. Psuedo- \mathbb{R}^2 values over 0.50 are considered excellent, and the value produced by the model is truly exceptional.

A final measure of the accuracy of the calibration is found in the comparison of observed ridership and the values predicted by the model.

TABLE 4.3
OBSERVED VS. ESTIMATED MODE CHOICES FOR CALIBRATION DATA

Mode	Observed	Predicted
FERRY	303	303.4
EXPRESS BUS	197	196.6
AUTO	45	45.0

The accuracy of the model in its prediction of calibration data is virtually perfect.

C. Validation

The model was run for 300 trip records not included in the calibration data. Table 4.4 shows the aggregate results, which were also quite good - excellent for the ferry mode, which is the subject of this study.

TABLE 4.4
OBSERVED VS. ESTIMATED MODE CHOICES FOR CALIBRATION DATA

Mode	Observed	Predicted
FERRY	193	198
EXPRESS BUS	76	83
AUTO	30	18

On an individual trip basis, the model predicted $\underline{274}$ of the trip correctly, for an individual trip accuracy rate of $\underline{91.6\%}$, considered excellent for this type of model.

Use of the Model

It must be noted that a LOGIT form model must be calibrated in each instance in which it is used. There is no overriding reason to expect calibration coefficients to be the same in San Francisco as they are here, as travel habits and decision-making vary from place to place. This, however, is true of any form of model split model.

The variables identified here as key issues may, however, not be so unique, and clearly the survey techniques utilized to gather the appropriate data may be adopted elsewhere.

In any circumstance in which such a model is calibrated, it may then be used to anticipate future ridership patterns due to changes in source patterns on the initiation of new services. While calibrated as a disaggregate model, however, its use in prediction will require some level of aggregation based upon zonal definitions, which may be often based upon census tracts, zip codes, or transportation study zones. In such a case, attributes would be described for the average trip between zones i and j, and the model would predict the proportion of total trips between them being made on various modes.

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Appendix I

ON-BOARD, MAIL-BACK QUESTIONNAIRE FOR THE STATEN ISLAND STUDY



FERRY RIDERSHIP SURVEY

No Postage Necessary If Mailed In The United States







BUSINESS REPLY MAIL FIRST CLASS PERMIT NO 6617 BROOKLYN N.Y.

POSTAGE WILL BE PAID BY

Polytechnic

Polytechnic Institute of New York Att: Mr. Philip Grealy - Box #188 333 Jay Street Brooklyn, NY 11201

Make no marks above this line

FERRY RIDERSHIP SURVEY QUESTIONNAIRE

This survey is being conducted by the Polytechnic Institute of New York under the sponsorship of the U.S. Maritime Administration and with the cooperation of the operating authority of this facility.

The survey is designed to collect information relative to the operating characteristics of this system which will in turn be utilized in the planning and design of similar facilities throughout the United States. Please assist us by answering the questions below:

	After completing this questionnaire, please fold and staple or tape closed with address and pre-paid postage stamp visible and drop in the mail.	
(1)	What is the approximate distance from your trip origin (i.e., home) to the Ferry Terminal? (estimate to the nearest half mile)	000
(2)	How did you get to the Ferry this morning?	
	1. Walk 2. Bus 3. Auto (Driver) 4. Auto (passenger)	_
	5. Train 6. Taxi 7. Other (Please specify)	0
(3)	Approximately how long does it take you to get from your origin to the Ferry?minutes.	000
(4)	Are you taking a car on the Ferry with you? 1. Yes 2. No.	0
(5)	If you arrived at the Ferry in a car, were there other passengers with you? 1Yes 2No. If yes, how many?	8
(6)	Was a car available to you as either a driver or as a passenger for making this trip? (Disregard any cost barriers)	
	1Yes 2No.	0
(7)	Are other modes of transportation available to you for making this trip? (Check as many as apply)	8
	1Bus 2Car 3Train 4Other	8
(8)	What is the purpose of your trip?	
,0)	1Commuting for work 2Shopping 3Recreational 4School 5Visiting	
	6. Medical 7. Other	
(9)	How often do you make this trip by Ferry? (Include only one direction of travel; the return trip is handled in a separate question.)	O
	1Once per week 2Twice per week 3Three times per week 4Four times per week	
	5Five or more times per week 6Several times per month 7Infrequently	" O
(10)	What is the approximate distance from the Ferry to your final destination? (estimate to the nearest half mile)	
(11)	After getting off the Ferry, how will you get to your final destination this morning?	nese
	1walk 2Bus 3Auto (Driver) 4Auto (Passenger) 5Taxi	= =
	6. Other (please specify)	
(12)	Approximately how long does it take to get to your final destination after you leave the Ferry?minutes	000
(13)	Approximately what is the total travel time from your trip origin to final destination?minutes.	

Breakdown of Total Travel Time of This Trip (Include time spent waiting or transferring)

	1. Origin to Ferry minutes	000
	2. On Ferry minutes	000
	3. Ferry to Final Destination minutes	000
(14)	What is the principal means of transportation you will use for your return trip?	
	1. Ferry 2. Car 3. Bus 4. Train 5. Other (please specify)	0
(15)	Are you a seated or a standing passenger?	
	1. Seated 2. Standing	0
(16)	How many cars do you own? (Indicate total number owned by members of your household)	0
(17)	Sex (check one): 1Male 2Female	0
(18)	Age Group (check one): 1Under 25 225-34 335-44 445-54 555-64	
	665-74 7over 75.	0
(19)	Is your use of the Ferry system affected by weather conditions? 1Yes 2No	0
(20)	Which of these general income groups best describes your combined family income before taxes?	
	1Less than \$ 9,999	0
	2\$10,000 to \$19,999	~
	3\$20,000 to \$29,999	
(21)	Rank in order of importance how the following items affected your choice of using the ferry: (Use $\underline{1}$ indicating the most important, $\underline{2}$ the next most important, and $\underline{5}$ the least important)	
	1. Savings in Travel time	
	2. Savings in Travel cost	0
	3. Comfort	
	4. Convenience	0
(22)	5. Special enjoyment of boat trip	0
(22)	Of the five (5) items rated above, the "comfort," "convenience," and "special enjoyment of a boat trip" classifications consist of numerous individual items, please rate them by checking the appropriate box which you feel represents the quality of the service to you personally.	
	Then in the last column provided please rank in order of importance (for each grouping) the three most important factors influencing your decision to use the ferry (with $\underline{1}$ indicating the most important, $\underline{2}$ the second most important and $\underline{3}$ the third most important).	
Fact	Very Very Rank in order tor Poor Poor Fair Good Good of importance	
7	mfort"	circles
(a) (b)	Cleanliness of Vessels	
(c)	Personal safety from crime	these OOO
(d)		=00
(e) (f)	Availability of a seat Heat/Air Condition	
(g)		no marks OOO OOC
		e n
	103	Make

Fa	octor	Very Poor	Poor	Fair	Good	Very Good	Rank in order of importance	
	venience" Convenience of Schedule times							
• ,	Reliability of Schedule							ŎŎ
(c)	Ease of ticketing procedures					Ц		100
(d)	Proximity of ferry to orgin or destination							00
	Ease of transfer to and from other access modes							00
(f)	Availability of route information (schedules, fares, signing, etc.)							00
	Availability of special information (disruption of service or problems due to congestion)							00
"Spec	cial Enjoyment of Boat Trip"							
(a)	Scenic beauty of ride			Ц				100
(b)	Smoothness of ride			لــا		Ш		100
(c)	Availability of services (food, beverages, restrooms, etc.)							00
(d)	Quality of services specified above							100
(e)	Social environment							100
(f)	Sea environment (air, other ships, etc.							00
(g)	Relaxing quality of water borne ride							100
(h)	Roominess/spaciousness of vessel							00
ADDI	TIONAL REMARKS OR COMMENTS							
					7-1.			C

THANK YOU FOR YOUR COOPERATION!

Appendix II

HOME-BASED, MAIL-BACK QUESTIONNAIRE FOR THE STATEN ISLAND STUDY

STATEN ISLAND TRANSPORTATION STUDY

Dear Staten Islander:

You have been selected to be part of a detailed study of Staten Island's transportation system. This study is part of a total program to analyze and improve Staten Island transportation service. Your answers are needed for the success of this effort. Please allow a few minutes of your time to complete this questionnaire; and return it in the enclosed postage paid envelope.

All answers will be kept confidential and will be grouped with the responses of other Staten Island residents for final presentation.

To help analyze the questionnaires please check the appropriate box, that represents your principal place of work:

□ Staten Island	□ Manhattan
□ New Jersey	□ Other
□ Brooklyn	

Thank you for your cooperation!

Please NOTE: If more than one member of your household works in Manhattan, we would appreciate if one person would complete this question-naire for the family.

STUDY SPONSORED BY: UNITED STATES MARITIME ADMINISTRATION IN COOPERATION WITH: POLYTECHNIC INSTITUTE OF NEW YORK

TRANSPORTATION TRAINING AND RESEARCH CENTER

NEW YORK CITY BUREAU OF FERRIES AND GENERAL AVIATION

Transportation Training and Research Center

Polytechnic Institute of New York



A. GENERAL INFORMATION

The questions below relate to your use of transportation services for your trip to work.

Please write in the spaces provided the zip code of your residence

and the r	names of the nearest stree	ts to your l	home.
Zip Code			
	&		
	(Street Location	n)	
Please www.	rite in the spaces provi	led the zip streets to	code of your place of this location.
Zip Code			
	& (Street Location	n)	
Islanders	elow are the various kinds to commute to work. Pmost often. Please note t	lease check	the box next to the one
(b) (c)	□ Auto Driver □ Auto Passenger □ Rapid Transit (SIRTO. □ Local Bus	(f) 🗆	Staten Island Ferry Express Bus Other
	rite in the space provide to go from your home to		
	ATEN ISLAND FERRY PAS NN NO. 6.	SENGERS ON	NLY. OTHERS GO TO
	you get to the Ferry? Fused. (Check as many		various kinds of trans-
(b) (c)	□ Local Bus □ Auto Driver □ Auto Passenger □ Taxi/Car Service	<pre>(f) □ Walk (g) □ Bicy</pre>	id Transit (SIRTOA) cole/motorcycle cr
transport	diagrams are shown below tation used for your traver copriate diagram(s) that we the sample. (Give all to	eling from happly to you	nome to work. Complete 1. Please read carefully

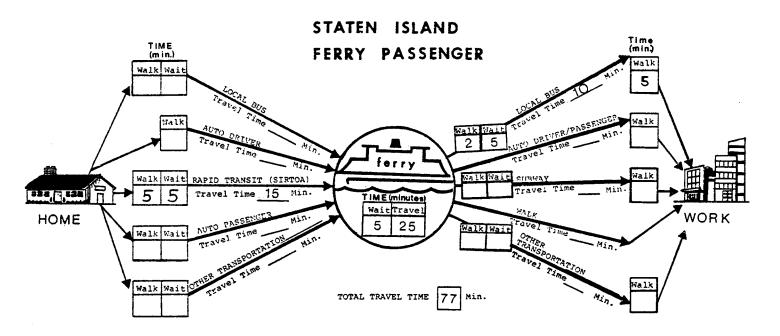
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The sample shown below is for a Staten Island commuter who leaves home, walks $\underline{5}$ minutes to the SIRTOA station, waits $\underline{5}$ minutes for a train to arrive and then travels $\underline{15}$ minutes on the train to reach the ferry terminal. After waiting $\underline{5}$ minutes for the next ferry, boards and travels $\underline{25}$ minutes to Manhattan. In Manhattan, walks $\underline{2}$ minutes to a local bus stop and waits $\underline{5}$ minutes for the next bus to arrive. Once on the bus, travels $\underline{10}$ minutes then walks $\underline{5}$ minutes to work.

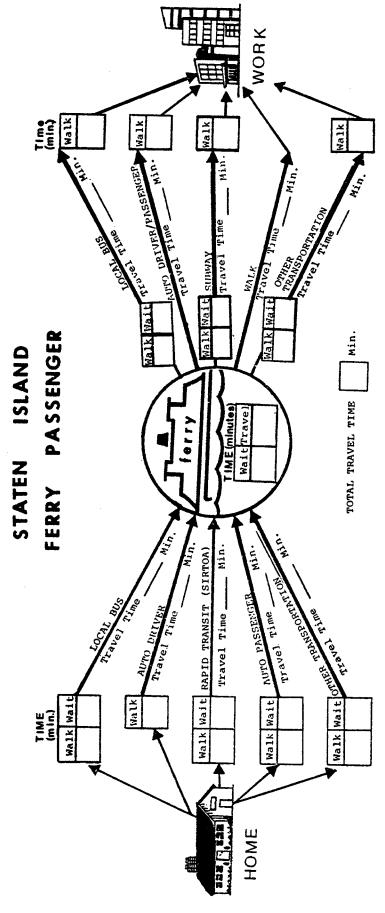
Please review each of the following four diagrams and be sure to complete the one that applies to you.

NOTE: Please enter in the space provided the usual time it takes to: walk, wait and travel to work in minutes.

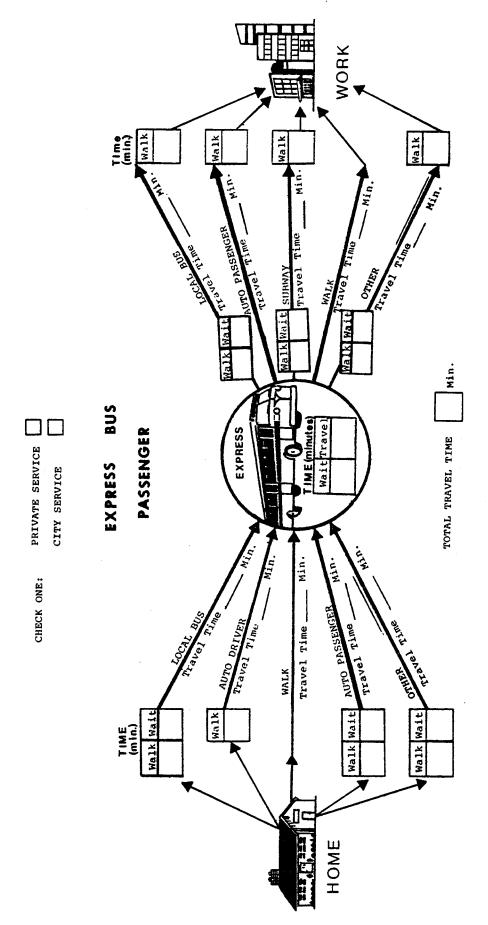
<u>SAMPLE</u>



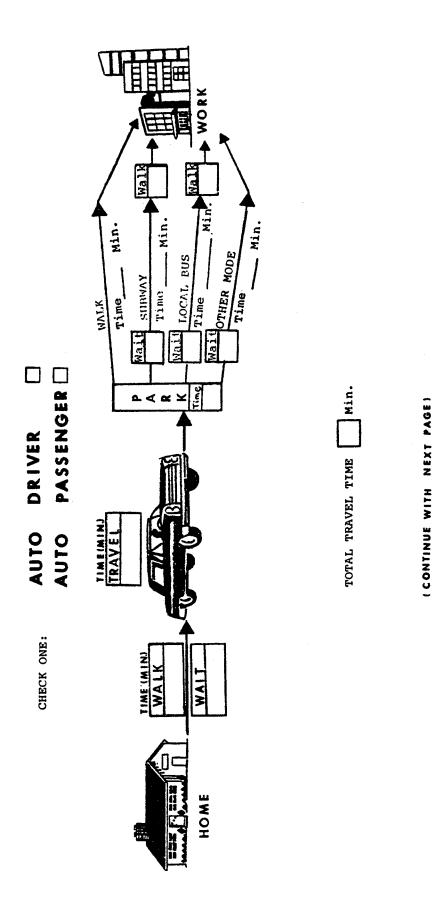
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7.	Why	do	you	travel	to w	ork the	way	you	do?	(Wı	rite in a	answers).
					·	······································						
8.	What Indi	t is cate	your cost	appro to you	ximate for o	daily, ne direc	out-of tion o	-poc f tra	ket vel	cost tonly.	to travel	to work?
		a.	Tolls	:	\$	(on	e way)				
		b.	Fare	s	\$	(on	e way)				
		c.				(on						
		d.	Car	Pool (your s	share) \$			(one	way)		
		e.	If d	riving,	what	is your	trip	lengt	th in	miles	s ((one way)
9.	yes,	ple	ase i	use o ndicate e answ	the	means o number	of <u>trav</u> of tim	vel to nes a	wei	rk? ek yo	□ Yes, u do so	□ No. If . (check
	Tra	nspo	rtatio	n Type	<u> </u>		mber o	of tin	nes ((in da	ys per	week)
						Less than						4 or
						1_	_	1		2_	3_	more
	a.	Ext	oress	Bus		Ġ					_	
	b.	Au	to Dri	ver		0					0	
	c. d.			ssenge	r							
	e.	Fer Loc	al Bu	is								_
	f.				(SIRT	OA) 🗆						
	g.		oway									<u> </u>
	h.	Oth	ner _									
10.	CON	MU.	ERS	WHO I	ON OC	T USE	IHE F	ERR	<u>x</u> :			
	I d	o no	t use	the	Staten	Island	Ferry	y to	com	mute	to work	because:
	a.	_			-	essible		e.		sched		
				trave				f.			not avail	able
	c.	o t	oo ex Ion't	pensiv like bo	e ats			g.	П	other		

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B. TRAVEL INFORMATION

We are interested in determining which of the following travel characteristics are most important to your getting to work. Even though you may feel that all are important, we are only interested in the four items that are most important to you in each group.

Which four of the following travel items in groups 1, 2, and 3, would you consider most important to your travel needs. Circle the letter of the four characteristics and check the appropriate box (1-4) indicating their order of importance.

GROUP NO.	<u>1</u>	Most Important 1	_2	_3_	Least Impor- tant
a. b.	Cleanliness of vehicle	a	0		a
C.			<u> </u>		
d.		0	0		<u> </u>
e.	Heat and Air conditioning	_		0	0
f.	comfort		•		
g.	The second second	0	0	<u> </u>	
h.	Comfortable seating	<u> </u>	0		
***	Common table Seating	u		0	0
GROUP NO.	2	_1_	_ 2	3	_4_
a.	Reliability of schedule	۵	۵	۵	
b.	Cost of trip			0	
ç.	Travel time				
d.	Ease of transfer to other				
_	means of transportation				
e. f.	Reliability of vehicle				
g.	Waiting time Continuous ride;	a a			
9.	no transfers necessary	a	_	_	
h.	Availability of route in-	. u	G	0	
-	formation (i.e., schedules,				
	fares, signs, etc.)				-
i.	Availability of special in-	_		u	
	formation (i.e. disruption				
	of service or problems				
	due to congestion)		0	0	
j.	Proximity of service to				-
	origin or destination			٥	a

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GRO	UP N	0. 3			Most Impor- tant _1_		3	Least Impor- tant 4
		a. b. c. d.	Enjoyment of R Attractiveness Quality of Ride Scenic ride Nostalgia	of vehicle	0 0 0 0	00000	0 0 0 0 0	00000
		f. g. h.	Relaxing quality Freedom of Mov Opportunity to food, beverage Social environm	rement buy coffee es		0 0 0	0 0	0
		j.	Other		0	0		۵
C.			INFORMATION			_		
	We wall q	would Juesti	like to ask a sons.	few short (questions a	about yours	self. Plea	ase answe
	1.	What	is your sex?					
		a.	□ Male	b. 🗆 Fem	ale			
	2.	What	t is your marital	status?				
		a.	□ Married	b. 🗆 Sing	jle			
	3.	What	t is your age gr	roup?				
		a. b.	□ 18-24 □ 25-34	c. □ 35- d. □ 45-		e. □ 55-6 f. □ 65 a	64 and over	
	4.	Wha	t type of housin	g do you	live in?			
		a. b.	□ single family □ two family		three fam apartmen			
	5.	Wha	t is your currer	nt occupati	on?			
		a. b. c. d.	clerical craftsman or civil servant sales person			e. man f. stud g. pro h. other	dent	
	6.	Do	you have a driv	ers license	?			
		a.	□ Yes	b. □ No				

(Continue on next page)

7.	How your	many autos (household?	include	cars and vans	s) are owned by members of		
			c. 🗅 d. 🗅				
8.	How many licensed drivers are in your household?						
			b. □ e. □		. More		
9.	How	often is an aut	comobile	available for t	he trip to work		
	a.	□ Always	b. 🛚	Sometimes c	. □ Never		
10.	Please check the range of your total family income (include income for entire family residing at this address).						
	b. c.	□ under \$10,00 □ \$10,000 - \$1 □ \$15,000 - \$1 □ \$20,000 - \$2	4,999 9,999	f. 🛚 g. 🔾	\$25,000 - \$29,999 \$30,000 - \$40,000 \$40,000 - \$50,000 over \$50,000		
COMP	ARIS	ON OF TRANS	PORTAT	ION SYSTEMS			

D. C

Listed below are a number of statements about the various kinds of transportation systems on Staten Island. We would like your opinion on how satisfied or dissatisfied you are with each.

First read each statement then check the box in the right hand column which represents how satisfied or dissatisfied you are with each form of transportation.

If you have not used a particular form of transportation, check the column which represents how satisfied or dissatisfied you think you might be if you used that form of transportation.

CHARACTERISTIC	Transportation System	Very dis- satisfied	Some- what dis- satisfied	Neither satisfied or dis- satisfied	Some – what satisfiec	Very satisfied
a. Travel time during rush hours	Auto Express Bus Ferry Boat	0 0	0 0	0 0 0	0 0 0	0 0

(Continue on back of page)

CHARACTERISTIC		Very dis- satisfied	Some- what dis- satisfied	Neither satisfied or dis- satisfied	Some - what satisfied	Very satisfied
b. Waiting time during rush hours	Auto Express Bus Ferry Boat	0 0	0 0	0 0	0	0
c. Availability of seating	Auto Express Bus Ferry Boat	o o	0 0	0 0	0 0	0 0 0
 d. Comfort with respect to ride quality (smooth ride) 	Auto Express Bus Ferry Boat	o o	0	o o	a o a	0 0 0
e. Cost of Trip	Auto Express Bus Ferry Boat	o o	: :	o o	0	0
f. Freedom from annoyance by other passengers	Auto Express Bus Ferry Boat	0	0 0	0	0	o o
g. Cleanliness	Auto Express Bus Ferry Boat	0 0 0	0 0	0	0	0
h. Vehicle amenities (lighting, com- fortable seat- ing, etc.)	Auto Express Bus Ferry Boat	0 0	0		0 0	0
i. Safe from crime	Auto Express Bus Ferry Boat	0 0	0.0	0 0	0 0	ם נו
k. Safe from accidents	Auto Express Bus Ferry Boat	0	0	0 0	a a	000
 Ease of transfer to or from other transportation systems 	Auto Express Bus Ferry Boat	o o	0	0 0	0 0	0 0

PLEASE FOLD AND PLACE IN PREPAID ENVELOPE AND MAIL TODAY!

Appendix III

ADDITIONAL WATERBORNE TRANSPORTATION REFERENCES OF INTEREST

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Appendix IV

QUESTIONNAIRE USED TO COLLECT FERRY SYSTEMS FINANCIAL AND OPERATING STATISTICS

FERRY SYSTEM FINANCIAL AND OPERATING STATISTICS QUESTIONNAIRE

Please fill in the missing information in as much detail as possible and verify the statistics already shown. Where information cannot be subdivided into the specific items shown, please indicate the general classification where these items are included. At the end of the form please list any comments or note any items of special importance.

_		
1.	Name of System	
2.	Year of Operation	
3.	Total Number of Passengers carried	
4.	Total Number of Vehicles carried	
5.	Total Number of Vessel Miles Traveled (operated)	
6.	Total Number of Employees	
	(a) Vessel Crew employees	
	(b) Management Staff employees	
	(e) Support staff employees	
7.	Total Operating Costs	
8.	Breakdown of Costs	
	(a) Vessel Related	
	(1) Fuel & Oil	
	(2) Crew Payroll	
	(3) Marine Insurance	
	(4) Maintenance	
	(5) Depreciation	
	(6) Interest	
	(7) Other	ļ
	(b) Terminal Related	
	(1) Support Payroll	
	(2) Rent	
	(3) Maintenance	
	(4) Utilities	
	(5) Dredging	ĺ
	(6) Other	

		
(c) Management		·
(d) Marketing		
(e) Other		
(1)		
(2)		
(3)		
9. Total Operating Revenues		
Sources		
(a) Fare Box		
(1) passengers		
(2) vehicles		
(b) Concessions		
(c) Federal Aid		
(1) source		
(2) source		
(d) State Aid		
(1) source		
(2) source		
(e) Other		
•		
10. Please provide any detailed c	ost data available relate	ed to the con-
struction of terminals, including h		
ments. 1enclosed 2.		
ll. Please provide a copy of any f		
your system: 1. enclosed		
12. Please provide copies of your		
data used in establishing them. 1	enclosed 2	not availabl
13. How many terminals do you oper	ate?	
14. How many routes do you operate		mate length
of each route?		
Route Name	Length	Crossing Time
		

Pa	aq	e	3

15. Vessel characteristics (fill in attached table)
16. Please provide any accident data (include information on accident type, vessel damage, property damage or personal injury statistics).
17. Comments and additional information.

THANK YOU FOR YOUR ASSISTANCE!

15. VESSEL CHARACTERISTICS

1)								
/ga tel								
Consump. Fuel Full Cost Speed (\$/gal) (ga./hr)								
Type								
Speed								
Horse- power								
of Eng.								
Of Eng.								
Crew Size								
Standing Capacity								
Seat Capacity								
(pass.car equiv.)								
(yr. of .) completion)								
Built								
Name						nts:		
in Fleet						or Comme		
Class						Notes c		
	in Name Built (yr. of .) (pass.car Seat Standing Crew of of Horse-Speed Type Fleet completion) equiv.) Capacity Capacity Size Eng. Eng. Eng. Power Used	in Name Built (yr. of) (pass.car Seat Standing Crew Of of Horse-Speed Type Fleet completion) equiv.) Capacity Capacity Size Bng. Bng. Power Used Used	in Name Built (yr. of) (pass.car Seat Standing Crew Of Of Horse-Speed Type Fleet completion) equiv.) Capacity Capacity Size Eng. Eng. Power Used Used	Class in Name Bullt (yr. of .) (pass.car Seat Standing Crew of of Horse-Speed Type Capacity C	Class in Name Built (yr. of) (pass.car Seat Standing Crew of of of libree-Speed Type Capacity Capacity Capacity Gapacity Gapacit	Class in Name Built (yr. of .) (pass.cax Seat Standing Crew of of for libre-Speed Type Completion) equiv.) Capacity Size Brg. Brg. Brg. Power Used	Class in Name Built (yr. of) (pass.car Seat Standing Crew of of lorse- Speed Type Completion) equiv.) Capacity	Pleet Mare Built (yr. of) (pass.car Seat Standing Crew of byse power 1ype Power 1ype Power 1ype Power 1ype Power 1ype Power Pow

Appendix V

VESSEL OPERATING CHARACTERISTICS SUMMARY SHEETS

- 1. Vessel Name and Identification Code (A) Seabus
- 2. Location of Present Operation Vancouver, B.C. Canada
- 3. Number of Vessels in Fleet 2
- 4. Route Length (D) 1.75n miles; 2.0 statute miles
- 5. Vessel Cruise Speed (S) 15.5 mph or 13.5 Knots
- 6. Vessel Cost (C) Yr. of Completion <u>\$4 Million (1977)</u> estimated 1981 cost \$5.7 Million
- 7. Total Loading/unloading time (t) 3 min. or 0.05 hrs.

 Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel
- 8. Fuel Consumption Rate (FR) 75 gal/hr. (1)
- 9. Maintenance Cost (MC) \$50/operating hour
- 10. Estimated Service Life 25 yrs.
- 11. Crew Size 4

Master/Captain Assistant Captain Mate Second Mate Chief Main. Engineer Deckhand	1 1 - 1	Ordinary Seaman Oiler Wiper Able Seaman Boatswain Laborer Marine Engineer	<u></u>
		Ferry Attendant	

- 12. Fuel Price (FP) NA \$/gallon
- 13. Vessel Capacity (VC) 400 passengers
- 14. Insurance & Liability \$456,750/yr.
- 15. Crew Costs (\$/hr) (including fringe benefits and overhead) \$59.92

Notes: (1) Fuel Consumption value is estimated

- Vessel Name and Identification Code (B) Conventional M.V. New Delaware
- Location of Present Operation Cape May-Lewes Ferry, NJ to Delaware
- 3. Number of Vessels in Fleet 3 (As of 6/81)
- 4. Route Length (D) 17 miles
- 5. Vessel Cruise Speed (S) 17 mph or 15 Knots
- 6. Vessel Cost (C) Yr. of Completion \$10.8 Million (1980) estimated 1981 cost \$11.8 Million
- 7. Total Loading/unloading time (t) 11 min. or 0.18 hrs. Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel
- 8. Fuel Consumption Rate (FR) 100 gal/hr.
- 9. Maintenance Cost (MC) \$45/operating hour
- 10. Estimated Service Life 25 yrs.
- 11. Crew Size 9

Master/Captain Assistant Captain Mate Second Mate Chief Main. Engineer Deckhand	1 1 1	Ordinary Seaman Oiler Wiper Able Seaman Boatswain Laborer Marine Engineer Ferry Attendant	$\begin{array}{c} \frac{1}{1} \\ \frac{1}{1} \\ \frac{1}{1} \\ \end{array}$
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- 12. Fuel Price (FP) 0.85 \$/gallon
- 13. Vessel Capacity (VC) 800 passengers 100 autos
- 14. Insurance & Liability \$624,500/yr.
- 15. Crew Costs (\$/hr) (including fringe benefits and overhead) \$136.17

- Vessel Name and Identification Code (C) Golden Gate Vessel -Conventional Semi-Planning
- Location of Present Operation Golden Gate Ferries, San Francisco, CA
- 3. Number of Vessels in Fleet 3
- 4. Route Length (D) 13 miles
- 5. Vessel Cruise Speed (S) 28 mph or 25 Knots
- 6. Vessel Cost (C) Yr. of Completion <u>\$8 Million (1978)</u> estimated 1981 cost <u>\$10.9 Million</u>
- 7. Total Loading/unloading time (t) $\underline{10}$ min. or $\underline{0.17}$ hrs.

Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel

- 8. Fuel Consumption Rate (FR) 642 gal/hr.
- 9. Maintenance Cost (MC) \$125⁽¹⁾/operating hour
- 10. Estimated Service Life 25 yrs.
- 11. Crew Size 10

Master/Captain Assistant Captain Mate Second Mate Chief Main. Engineer Deckhand	1 1 1 —	Ordinary Seaman Oiler Wiper Able Seaman Boatswain Laborer Marine Engineer Ferry Attendant	2 1 1 1 1
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- 12. Fuel Price (FP) NA \$/gallon
- 13. Vessel Capacity (VC) 750 passengers
- 14. Insurance & Liability \$599,750
- 15. Crew Costs (\$/hr) \$143.76/hr.

Notes: (1) Estimated

- Vessel Name and Identification Code (D) Conventional Passenger Vessel - A. Barberi Class
- 2. Location of Present Operation Staten Island, N.Y.
- 3. Number of Vessels in Fleet 1
- 4. Route Length (D) 5 miles
- 5. Vessel Cruise Speed (S) 16 mph or 14 Knots
- 6. Vessel Cost (C) Yr. of Completion \$17 Million estimated 1981 cost \$17 Million
- 7. Total Loading/unloading time (t) 9 min. or 0.15 hrs.

Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel

- 8. Fuel Consumption Rate (FR) 300 gal/hr.
- 9. Maintenance Cost (MC) \$69/operating hour
- 10. Estimated Service Life 25 yrs.
- 11. Crew Size 15

Master/Captain Assistant Captain Mate Second Mate Chief Main. Engineer Deckhand	$ \begin{array}{c} \frac{1}{2} \\ \frac{2}{1} \\ \frac{1}{7} \end{array} $	Ordinary Seaman Oiler Wiper Able Seaman Boatswain Laborer Marine Engineer Ferry Attendant	<u>2</u>
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- 12. Fuel Price (FP) 1.05 \$/gallon
- 13. Vessel Capacity (VC) 5700 passengers
- 14. Insurance & Liability \$767,500/yr.
- 15. Crew Costs (\$/hr) \$245.22

Notes: Crew Costs based on 16 man crew

- Vessel Name and Identification Code (E) SUPERFERRY CONVENTIONAL HULL
- 2. Location of Present Operation Washington State Ferries
- 3. Number of Vessels in Fleet 4
- 4. Route Length (D) Varies
- 5. Vessel Cruise Speed (S) 23 mph or 18 Knots
- 6. Vessel Cost (C) Yr. of Completion <u>\$6 Million 1967</u> estimated 1981 cost \$17 Million
- 7. Total Loading/unloading time (t) 12 min. or 0.2 hrs.

Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel

- 8. Fuel Consumption Rate (FR) 250 gal/hr.
- 9. Maintenance Cost (MC) \$41/operating hour
- 10. Estimated Service Life 25 yrs.
- 11. Crew Size 15

Master/Captain Assistant Captain Mate Second Mate Chief Main. Engineer Deckhand	1 1 1	Ordinary Seaman Oiler Wiper Able Seaman Boatswain Laborer Marine Engineer Ferry Attendants	$ \begin{array}{c} \frac{1}{2} \\ \frac{1}{4} \\ 1 \\ - \\ 3 \end{array} $
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- 12. Fuel Price (FP) 0.86 \$/gallon
- 13. Vessel Capacity (VC) 2500 passengers 160 autos
- 14. Insurance & Liability NA
- 15. Crew Costs (\$/hr) \$170.13/hr.

Notes: Variable operating Costs - \$477/hr.

- 1. Vessel Name and Identification Code (F) Boeing Jetfoil
- 2. Location of Present Operation Test Service Puget Sound 1978
- 3. Number of Vessels in Fleet NA
- 4. Route Length (D) Varies
- 5. Vessel Cruise Speed (S) 46 mph or 40 Knots
- 6. Vessel Cost (C) Yr. of Completion \$10.5 Million (1977)\$ estimated 1981 cost <math>\$14 Million\$
- 7. Total Loading/unloading time (t) $\underline{7}$ min. or $\underline{0.11}$ hrs. Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel
- 8. Fuel Consumption Rate (FR) 540 gal/hr.
- 9. Maintenance Cost (MC) \$219/operating hour
- 10. Estimated Service Life 20 yrs.
- 11. Crew Size 5 (4 min; 6 max)

Second Mate Chief Main. Engineer Deckhand Deckhand Miper Able Seaman I Boatswain Laborer Marine Engineer Ferry Attendant 2	Chief Main. Engineer	Oiler Oiler Miper Able Sea Boatswai Laborer Marine E	n
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- 12. Fuel Price (FP) NA \$/gallon
- 13. Vessel Capacity (VC) 242 passengers
- 14. Insurance & Liability \$685,000/yr.
- 15. Crew Costs (\$/hr) \$71.37/hr.

Notes: Operating Costs for 1978 Test Service Crew/Maintenance - 27%; Fuel - 28% Terminals/overhead - 15%; Depreciation/insurance - 30%

- Vessel Name and Identification Code (G) Surface Effect Ship -HM2 Mark III
- 2. Location of Present Operation Test Service Boston Harbor 1978
- 3. Number of Vessels in Fleet NA
- 4. Route Length (D) NA
- 5. Vessel Cruise Speed (S) 31 mph or 27 Knots
- 6. Vessel Cost (C) Yr. of Completion (1974) \$400,000 estimated 1981 cost \$1.32 Million
- 7. Total Loading/unloading time (t) 3 min. or 0.05 hrs.

 Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel
- 8. Fuel Consumption Rate (FR) 35 gal/hr.
- 9. Maintenance Cost (MC) \$31/operating hour \$1/mi yr.
- 10. Estimated Service Life 20 yrs.
- 11. Crew Size 2

- 12. Fuel Price (FP) 0.80 \$/gallon
- 13. Vessel Capacity (VC) 60 passengers
- 14. Insurance & Liability \$336,300/yr.
- 15. Crew Costs (\$/hr) \$35.15/hr.

- 1. Vessel Name and Identification Code (H) SES Bell Hatter
- 2. Location of Present Operation NA
- 3. Number of Vessels in Fleet NA
- 4. Route Length (D) NA
- 5. Vessel Cruise Speed (S) 35 mph or 30 Knots
- 6. Vessel Cost (C) Yr. of Completion (1979) \$4.1 Million estimated 1981 cost 4.87 Million
- 7. Total Loading/unloading time (t) 7 min. or 11 hrs.

 Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel
- 8. Fuel Consumption Rate (FR) 176 gal/hr.
- 9. Maintenance Cost (MC) \$75/operating hour
- 10. Estimated Service Life 20 yrs.
- 11. Crew Size 4

Master/Captain Assistant Captain Mate Second Mate Chief Main. Engineer Deckhand	1 1 —	Ordinary Seaman Oiler Wiper Able Seaman Boatswain Laborer Marine Engineer Ferry Attendant	2
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- 12. Fuel Price (FP) NA \$/gallon
- 13. Vessel Capacity (VC) 240 passengers
- 14. Insurance & Liability 2 3/4% of Hull \$433,925/yr.
- 15. Crew Costs (\$/hr) \$61.11/hr.

- 1. Vessel Name and Identification Code (I) Highspeed Catamaran
- 2. Location of Present Operation Copenhagen, Denmark to Malmo, Sweden
- 3. Number of Vessels in Fleet 3
- 4. Route Length (D) 17.5 miles
- 5. Vessel Cruise Speed (S) 28.8 mph or 25 Knots
- 6. Vessel Cost (C) Yr. of Completion (1975) \$2.1 Million estimated 1981 cost \$3.2 Million
- 7. Total Loading/unloading time (t) 4 min. or 0.067 hrs.
 Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel
- 8. Fuel Consumption Rate (FR) 540 gal/hr.
- 9. Maintenance Cost (MC) \$50/operating hour
- 10. Estimated Service Life 20 yrs.
- 11. Crew Size 5

Master/Captain Assistant Captain Mate Second Mate Chief Main. Engineer Deckhand	1 1 1	Ordinary Seaman Oiler Wiper Able Seaman Boatswain Laborer Marine Engineer Ferry Attendant	
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- 12. Fuel Price (FP) NA \$/gallon
- 13. Vessel Capacity (VC) 175 passengers
- 14. Insurance & Liability \$388,000/yr.
- 15. Crew Costs (\$/hr) \$79.80/hr.

1.	Vessel	Name	and	Identification	Code	-	(J)	Air	Cushion	Vehicle
	A1-30						(2)			

- 2. Location of Present Operation NA
- 3. Number of Vessels in Fleet NA
- 4. Route Length (D) NA
- 5. Vessel Cruise Speed (S) 42 mph or 36.5 Knots
- 6. Vessel Cost (C) Yr. of Completion (1980) \$5.2 Million estimated 1981 cost \$5.78 Million
- Total Loading/unloading time (t) <u>5</u> min. or <u>0.083</u> hrs.
 Note: this time is for one terminal stop and must be doubled incomputations to include origin and destination of vessel
- 8. Fuel Consumption Rate (FR) 262 gal/hr.
- 9. Maintenance Cost (MC) \$75 /operating hour \$303,450/vessel/yr.
- 10. Estimated Service Life 20 yrs.
- 11. Crew Size 2

Ordinary Seaman Oiler Oiler
) / L

- 12. Fuel Price (FP) NA \$/gallon
- 13. Vessel Capacity (VC) 200 passengers
- 14. Insurance & Liability \$458,950/yr.
- 15. Crew Costs (\$/hr) \$35.15

Appendix VI

SUMMARY OF DATA FOR USE IN ECONOMIC ANALYSIS PROCEDURES

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